



# **AMERICAN CHAMBER OF COMMERCE IN POLAND**

**Annual Report 2022**



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# BOARD OF DIRECTORS

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## Chairman:

Tony Housh

Northrop Grumman Corporation

## Vice Chairs:

Jolanta Jaworska

IBM

Sławomir S. Sikora

Citi Handlowy

## Treasurer:

John Lynch

Lynka

## Members:

Robert Bednarski

Meta

Bartosz Ciołkowski

Mastercard

Dimitri Gitas

MSD Polska

Agnieszka Jankowska

T-Mobile

Marta Poślad

Google

Rafał Stepnowski

Boeing International

Józef Wancer

BNP Paribas Bank Polska

## Honorary Chair:

Mark Brzezinski

U.S. Ambassador to the Republic of Poland

A special thanks to those who finished their service this year:

**Fabio Pommella, Whirlpool**

**Robert Grader, Warsaw Marriott Hotel**

# ADVISORY COUNCIL

The Advisory Council of the American Chamber of Commerce in Poland is engaged in shaping AmCham's direction in the area of advocacy for better investments, creating policies, and working with key policy-makers to address important and highly relevant business issues. As a trait unique to Advisory Council members, AmCham provides the highest level of client care, as well as the opportunity to focus AmCham's advocacy on the most important issues.

The Advisory Council also has the chance to cooperate at the highest level, including business-to-government dialogue, has access to special networking events, and has priority at our events and meetings with the U.S. Ambassador to the Republic of Poland.

Group of companies with this premium-level membership includes:

**3M** Science.  
Applied to Life.

abbvie

align™

amazon

AMGEN

BAT  
POLAND

BCG BOSTON  
CONSULTING  
GROUP

BD

BOEING

Boston  
Scientific  
Advancing science for life™

BROWN-FORMAN  
POLSKA

CEC  
GOVERNMENT RELATIONS

citi handlowy

CMC Commercial Metals

CVC CAPITAL  
PARTNERS

DELL Technologies

大成 DENTONS

DISCOVERY  
LIFE SCIENCES  
Science at your Service™

emitel

Enterprise  
Investors

EY  
Building a better  
working world

Google

GORE

Gemini

Honeywell

IBM

Integerpl  
Grupa Kapitałowa

Janssen  
PHARMACEUTICAL COMPANIES  
of Johnson & Johnson

Johnson & Johnson  
MEDICAL COMPANIES

KGHM  
POLSKA MIEDŹ

KPMG

McKinsey  
& Company

Microsoft

MSD

NCR

Palantir

Pfizer

PHILIP MORRIS  
POLSKA

Roche

ringier  
axel springer

skyborn renewables

Takeda

upc

VISA

Uber

USNC  
ULTRA SAFE NUCLEAR

AMCHAM AUDITOR:  
pwc



# COMMITTEES

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## **Agri, Food & FMCG**

Małgorzata Skonieczna, Pepsi-Cola

## **Defense & Security**

James Katzen, Lockheed Martin

## **Digital Economy**

Piotr Beńke, IBM

Mariusz Mielczarek, Amazon

## **Digital Tech**

Daniel Martyniuk, Deloitte

Angelo Pressello, Directpl

## **Human Resources Management**

Małgorzata Grzelak, Squire Patton Boggs

Anna Wicha, Adecco Poland

## **Industry**

Jerzy Kozicz, CMC Polska

Ewa Mikos -Romanowicz, Siemens

## **Marketing & Communications**

Łukasz Kowalski, MSL Group

## **Pharma**

Jacek Graliński, Amgen

Andrzej Dziukała, Janssen Cilag

Grzegorz Byszewski, Roche

## **Real Estate**

Mateusz Bońca, JLL

Michał Chodecki, Panattoni

## **Sustainability**

Mariusz Wawer, 3M Polska

## **Tax & Financial Services**

Piotr Pikuła, Procter & Gamble

Adam Soska, EY Polska

## **Travel & Tourism**

Tim Hyland, FCM Travel Solutions

Angela Saliba, Sheraton Grand Warsaw

A special thanks to committee Co-Chairs who finished their service this year:

**Jarosław Bator, Echo Investment**

**Dominik Kania, Woodward**

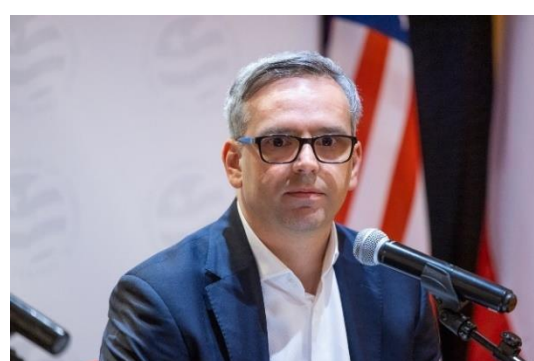
**Andrzej Pawelczak, Animex**

**Emilia Wasilewicz, Dow**

**Izabela Morawska, Coca-Cola Poland**

# EVENTS

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# EVENTS

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# EVENTS

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## COMMITTEE MEETINGS

AmCham Committees create lobbying taskforces and are main catalyst for all substantive activities and issues taken up by the Chamber. They let organize and control issues in a democratic and transparent fashion, engage members and provide platform for networking with peers, experts and decision-makers. They are key member benefit and attractor.

AmCham hosted 57 Committees meetings with over 1,954 participants in 2022.

Selected meetings titles:

*Getting to carbon neutrality; How real estate business should deal with the new tax regulations; A good worker has no age; Poland best practices on setting-up refugee hiring programs; The Polish Deal 2022-impact and solutions; Changes in corporate income tax for 2023 and tax cost effectiveness; How robots may save Polish manufacturing companies?; A war for talents – does the Polish Deal introduce the new rules of the game?; Tax reliefs in 2022 – what is available and how to check if you are eligible to use them?*

We were honored to host several important speakers, such as Monika Fedorczyk, Director of the Warsaw Labor Office, who discussed the results of the Office's recent pilot program, which is aimed at matching potential employers with retired individuals open to work opportunities; Małgorzata Szewc, Senior Specialist, Department of Efficiency of Public Expenditure and Accounting, Ministry of Finance; Ewa Doromoniec-Vieira, Workplace Operations Manager, PwC; Aleksander Sipior, Senior Manager and Jakub Szarłowicz, Tax Advisor, EY Polska; Łukasz Bączyk, Head of Tax, and Paweł Józwik, Senior Manager, Attorney-at-Law, ASB.

## 2022 EVENTS AT A GLANCE:

**57  
Committees  
Meetings in  
Warsaw**

**7 Monthly  
Meetings in  
Warsaw**

**5 Business  
Mixers in  
Warsaw**

**16 Events  
in AmCham  
Regions**



# EVENTS

## MONTHLY MEETINGS

2022 featured 7 AmCham Monthly Meetings.

Speakers included:

- Mark Brzezinski, U.S. Ambassador to Poland
- Tomasz Chróstny, President of UOKiK
- Janusz Cieszyński, Secretary of State, Government Plenipotentiary for Cyber Security at the Chancellery of the Prime Minister
- Krzysztof Drynda, Chairman of the Polish Investment and Trade Agency (PAIH)
- Michał Dybuła, Chief Economist, BNP Paribas Bank
- Eliza Przeździecka, Chief Economist, AmCham
- Jan Sarnowski, Deputy Minister of Finance
- Cristina Savescu, Senior Economist for Poland and EU countries, World Bank
- Rafał Trzaskowski, Mayor of Warsaw
- Paweł Wojciechowski, Chief Economist, Polska 2050



## BUSINESS MIXERS

2022 featured 5 Business Mixers in Warsaw

- February – Fat Thursday Business Mixer – Sponsored by the Hotel Courtyard by Marriott Warsaw Airport and Renaissance Warsaw Airport Hotel
- April – Anglo-Nations Business Mixer – Sponsored by the Hotel Bristol, a Luxury Collection Hotel
- September – AmCham Back to Business Mixer – Sponsored by the Crowne Plaza Warsaw
- October – AmCham Autumn Business Mixer – Sponsored by JAS Worldwide
- November – Thanksgiving Business Mixer – Sponsored by the Sheraton Grand Warsaw



# EVENTS

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## SPECIAL EVENTS

### **AmCham Board of Directors welcomes new U.S. Ambassador to Poland, Mark Brzezinski**

AmCham was one of the first organizations to have had the pleasure and honor of meeting the new U.S. Ambassador to Poland, Mark Brzezinski. In the Ambassador's residence, the Management Board of AmCham had the opportunity to discuss the most important issues for American investors in Poland and U.S.-Poland relations.



### **Meeting with U.S. Ambassador Mark Brzezinski and defense sector companies**

In March, Ambassador Brzezinski met with U.S. defense industry companies to learn more about their operations in Poland and the challenges their businesses face in the local market. The meeting was also an opportunity for these companies to share an overview of their cooperation with the Polish Ministry of Defense and the Polish Armaments Group (PGZ S.A.), and to discuss Poland's development potential within the defense sector.



## EVENTS

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### **AmCham Board of Directors meeting with Andrzej Duda, President of the Republic of Poland**

AmCham's Board of Directors met with the President of Poland, Andrzej Duda, in the Presidential Palace to discuss the key role of security and stability in attracting foreign investments. President Duda said that "security is a fundamental factor that influences investment", and reassured AmCham's delegation that Poland is a safe market for business development.



### **Meeting with Rick Scott, U.S. Senator**

AmCham organized an exclusive breakfast meeting with Senator Rick Scott, a Republican from Florida. The meeting with AmCham representatives proved to be an excellent opportunity for him to learn more about American companies operating in Poland and for our member companies to showcase their investment plans and commitment to U.S.-Polish business relations.



# EVENTS

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## **AmCham 4th of July Celebration 2022**

Yet again, AmCham had the pleasure of organizing a wonderful 4th of July Celebration commemorating the United States' 246th year of independence. We were joined by Daniel Lawton, Deputy Chief of Mission of the U.S. Embassy in Warsaw, and Zdzisław Sokal, Advisor to the President of the Republic of Poland. Guests were given the opportunity to experience a great venue at Elektrownia Powiśle and to enjoy an American atmosphere, fantastic food and drinks, live music, and a charity raffle with the proceeds going to Ukraine.



## **Breakfast Meeting with Assistant Secretary of Commerce, Arun Venkataraman**

AmCham organized an Exclusive Breakfast Meeting with Assistant Secretary of Commerce, Arun Venkataraman. Since the Assistant Secretary's team leads the Commerce Department's engagement in the U.S.-EU Trade and Technology Council (TTC), we had an amazing opportunity to discuss the topics which remain a priority for AmCham member companies: energy, infrastructure, investments, cyber security, innovation, need for regulatory stability, National Recovery Plan, TTC and U.S.-EU cooperation.





## EVENTS

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### **AmCham Board & Advisory Council Meeting with Lee Feinstein, President of McLarty Associates, and former U.S Ambassador to Poland**

Along with our partner Google, AmCham also had the opportunity to meet with Lee Feinstein, President of McLarty Associates, and former U.S. Ambassador to Poland, to discuss a number of hot topics, including the state of the transatlantic relationship in the context of the war in Ukraine (from DC's perspective), as well as on the U.S. domestic political situation, one month prior to the midterms. Our guest's experience in the Departments of State and Defense and as Ambassador to Poland offered an excellent opportunity to discuss the more critical issues and challenges facing Poland and our region in these difficult times. AmCham partnered with Google to organize this unique opportunity.



### **Breakfast Meeting with Ted Hart, CEO of CAF America**

Along with the founders of CAU (Corporate Aid for Ukraine), AmCham had the pleasure of welcoming Ted Hart, the CEO of CAF America, for a breakfast meeting this November. CAF America is one of the leading donor-advised charitable funds in the U.S. The meeting participants, which included around 50 Polish and Ukrainian charitable organizations, had the opportunity to explore and discuss the realities of helping Ukraine and Ukrainian refugees in Poland. With winter just around the corner and Ukrainian power generation at risk, donating to organizations supporting Ukraine became more important than ever.



## EVENTS

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### **AmCham CEO Forum with Ms. Charlotte Hogg, CEO of Visa Europe**

In late November Charlotte Hogg, CEO of Visa Europe visited Poland. Along with Visa, AmCham had the pleasure of organizing a CEO Forum featuring a debate on "The power of female entrepreneurship: How to promote diversity and inclusiveness in the economy and finance?". The debate aimed to present the available solutions and identify possible areas of cooperation between public and private entities to increase inclusiveness and sustainable development in the financial market. The discussion was moderated by Tony Housh, AmCham Chairman, and included the following panelists: Elżbieta Czetwertyńska, Citi Country Officer for Poland; Joanna Erdman, CEO of Fundacja Polska Bezgotówkowa (Cashless Poland Foundation); Joanna Seklecka, CEO of eService; and Katarzyna Szwarc, Plenipotentiary for Capital Market Development Strategy, Ministry of Finance.



### **Meeting with Magdalena Rzeczkowska, Minister of Finance**

Representatives of key AmCham member companies met with Magdalena Rzeczkowska, the Minister of Finance, and her team. During the meeting, we appealed to the Minister for the stability of the law, which is a fundamental thing for businesses. We also discussed the top burning issues facing the contemporary business community.

The Polish Deal and its amendments planned this year, together with the consequences of rapid tax reforms for companies and their employees, changes to CIT, the Global Minimum Tax, cybersecurity, the relation between Polish and European laws in the context of sanctions imposed on Russia over the Ukraine invasion, the system of E-invoices, challenges for the banking sector, and the other upcoming plans of the Ministry.





# EVENTS

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## U.S. Congressional Staff Member Meeting

AmCham hosted U.S. House and Senate representatives. The Congressional Staff Members were visiting Poland with a program focused on U.S.-Polish cooperation, and its most important political, military, and economic issues. Thanks to the Polish Embassy in Washington, D.C., we had an excellent opportunity to discuss the most critical issues related to running a business in Poland, further development of Polish-U.S. relations, and the challenges facing foreign investors.



## Meeting with Waldemar Buda, Minister of Development and Technology

AmCham met with Waldemar Buda, the Minister of Development and Technology, and his team. During the meeting, we discussed the most important topics for the U.S. investors in Poland: the National Recovery Plan, changes to Labor Law, potential energy shortage, quality of education, implementation of the DSM Directive, and many burning issues for particular business sectors.



## EVENTS

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### Energy Roundtable & Energy Day Conference

On April 6, 2022, AmCham and the UN Global Compact Network Poland organized an Energy Roundtable. At the meeting, the disputants discussed an action plan for an energy transformation in Poland and drafted a path of critical needs in the following months and years. Stopping climate change, reducing Poland's dependency on Russian fossil fuels, and maintaining Poland as an attractive place to invest were some of the common aims clearly expressed by our distinguished guests: Mark Brzezinski, U.S. Ambassador to Poland, Katarzyna Zajdel-Kurowska, Executive Director at the World Bank Group, and government representatives: Maciej Małecki, Secretary of State at the Ministry of State Assets; Mariusz Golecki, Undersecretary of State at the Ministry of Economic Development and Technology; Piotr Naimski, Government Plenipotentiary for Strategic Energy Infrastructure and representatives of AmCham and UNGC member companies.

Six months later, on October 6, 2022 UN Global Compact Network Poland came back with the full-day conference – Energy Day, that gathered nearly 200 guests. Our guests included Ambassador Brzezinski, Tony Housh, AmCham and Kamil Wyszowski, UNGC, opened the event. Bartłomiej Pawlak (PFR), and Grzegorz Słomkowski (PAIH), emphasized the importance of stability and predictability of business energy supplies in their opening speeches, which were then followed by panel discussions. Katarzyna Szwarz (Ministry of Finance), Andrzej Kaźmierski (Ministry of Economic Development and Technology), Tomasz Nowacki (Ministry of Climate and Environment), and Robert Rudich (U.S. Embassy Warsaw), took part in 3 consecutive panels to discuss the financial aspects of green transformation, ways to sustain the competitiveness of businesses operating in Poland in the era of an energy crisis, and finally upcoming nuclear revolution in the energy sector.

We would like to thank our Gold Sponsors: Citi Handlowy and CMC Poland; Silver Sponsors: 3M, Amazon, CMS, GE, UNIMOT, Lufthansa Group; Bronze Sponsors: Accenture, BP, Columbus Energy, Emerson; Enviva; EY, Grupa Żywiec, USNC and Westinghouse and the institutional partner: Polityka Insight.



# AMCHAM DINERS

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The AmCham Diner continues!

The AmCham Diner serves to mark the important role of American investments in Poland; it is a venue for discussing important topics in trade, economics, and investment. This project covers the largest range of issues and facilitates the dialogue between business and government. We would like to express our gratitude to our Partners in this project, without whom the AmCham Diner would not be the success as it is.

## The *AmCham Diner* at the European Economic Congress in Katowice

The American Chamber of Commerce in Poland was present at the European Economic Congress in Katowice.

Our AmCham Diner was visited by distinguished guests, including Adam Niedzielski, Minister of Health; Janusz Cieszyński, Secretary of State, Government Plenipotentiary of Cybersecurity; Konrad Szymański, Minister for European Union Affairs; Marcin Przydacz, Undersecretary of State for Security the Americas, Asia, and Eastern Policy, Ministry of Foreign Affairs; Krzysztof Drynda, President of the Board, PAIH; Jerzy Buzek, Former Prime Minister; Jerzy Kwieciński, Former Minister.

Our intensive program at EEC Katowice included two breakfast meetings: with HSBC, discussing "The rise of sustainable financing - opportunities and challenges for Poland", which was moderated by Tony Housh, AmCham Chairman and Dariusz Kucharski, CEO of HSBC; and with JLL, a cross-sectoral discussion titled: "Business Update - a hard look at the facts, events, and perspectives after shifts and shocks of the 1Q'22", chaired by Mateusz A. Bonca, CEO of JLL Poland. We also hosted a panel discussion on "U.S.-Poland economic cooperation" moderated by Jan Niedziałek from TVN24 BiS. It was our pleasure to host the TVN24 / TVN24 BiS live studio during the EEC in Katowice.

We would like to thank our partners for being true supporters of this project and for making this year's success possible: Żabka, TVN24 TVN24BiS, Amazon, Citi Handlowy, Google, HSBC, JLL, and sponsors in kind: Coca - Cola and Perła.



# AMCHAM DINERS

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## The *AmCham Diner* at the Impact'22 in Poznań

This year for the first time AmCham partnered with Impact'22 in Poznań. The event was a significant economic forum in Poland; it is the hub for discussion regarding improving the Polish economy, an opportunity to share knowledge and experience, and finding solutions for developing business in Poland.

At Impact'22 in Poznań, Tony Housh, AmCham Chairman, delivered a speech titled "The United States and Poland: a renewed strategic partnership", during which he reassured us that the Polish-American strategic relationship has never been stronger. For the first time, we had the pleasure of hosting Ambassador Mark Brzezinski at the AmCham Diner. With our Partners, we discussed Poland - U.S. relations and partnership from a business perspective, in the scope of priorities, opportunities, and challenges.

The AmCham Diner not only provided a unique environment for networking and discussions, but created an opportunity for open dialog between the private and public sectors, while emphasizing the role and impact of U.S. investments in Poland. Our AmCham Diner was visited by distinguished guests, including Adam Niedzielski, Minister of Health; Krzysztof Drynda, President of the board of PAIH; Tomasz Chróstny, President of UOKiK; Tadeusz Kościński, Former Minister of Finance, and members of parliament.

Again, we hosted the TVN24 / TVN24 BiS live studio on-site with journalist Jan Niedziałek conducting interviews with member company CEOs and government officials.

We would like to thank our partners for being true supporters of this project and for making this year's success possible: Żabka, TVN Warner Bros. Discovery, 3M, Citi Handlowy and Uber and sponsors in kind: Pepsico, and Perła.





# AMCHAM DINERS

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## The *AmCham Diner* at the Economic Forum in Karpacz

The AmCham Diner once again made an impact at the Economic Forum in Karpacz, as the prime meeting place to participate in interesting discussions.

We had the pleasure to host our member companies, government representatives, public administration officials as well as many other guests from the 6th to the 8th of September. At the Diner, we hosted Waldemar Buda, Minister of Development and Technology, Henryk Kowalczyk, Deputy Prime Minister, Minister of Agriculture and Rural Development, Maciej Miłkowski, Undersecretary of State, Ministry of Health, Paweł Lewandowski, Minister of Cybersecurity of KPRM, Gertruda Uścińska, President of ZUS, Tomasz Latos, MP, PiS, Head of the parliamentary health committee, Paweł Borys, President of the Management Board, and Bartłomiej Pawlak, Vice President of PFR, Paweł Poncyliusz, MP, Michał Kobosko, Polska 2050.

Our ambitious program included four panel discussions: American investments in Poland - opportunities and challenges; Technological opportunities - the role of American technologies and innovations in building digital security in Poland and in the world; Polish - American economic relations and their role in building the new strategic position of Poland; and American investors are the leaders of business services in Poland. Additionally, it included two breakfasts with the AmCham Pharma Committee on Health as capital and an area of investment and with 3M Poland on the Priority areas of climate transformation for the Polish government, two roundtables, with HSBC on the Global Economic Outlook and Technology Roundtable, Digital state - our common ambitions and two well-attended cocktail parties sponsored by Citi Handlowy and MSL.

Our live TVN24/TVN24 BiS studio was hosted by journalist Jan Niedziałek conducting interviews with member company CEOs and government officials.

We would like to thank our partners for being true supporters of this project and for making the success of the AmCham Diner possible: 3M Poland, Amazon, BAT, Citi Handlowy, Gemini Polska, Google, HSBC, IBM, JLL, MSL, Pharma Committee, Philip Morris Polska, T- Mobile, TVN Warner Bros. Discovery, Uber, Whirlpool, Żabka and sponsors in kind: Apothic Wine, Brown Forman, Coca-Cola, PepsiCo, Perła and media patrons TVN24, TVN24 BiS!



# 30 UNDER 30



AmCham's 30 Under 30 Program is a leadership development program for 30 young leaders recruited from member companies. The program was launched in 2015. In 2022 we closed the 7th edition of the program and opened the 8th edition. 30 Under 30 is designed to connect professionals below the age of 30 with inspiring leaders in the AmCham Poland community who provide them with guidance and counseling based on their careers and experiences.

## 7th edition – continued

- Marcin Petrykowski, former regional Head of S&P and AmCham Board Member, currently CEO of Atende S.A. – “Drivers of the Success. Who wants to be CEO”
- Bartosz Kurek, Philip Morris – “Backstage of Big Media”
- 2-day trip to Krakow:  
Andrzej Lassak, Pegasystems – “Leaders vs. Managers”  
John Held, Accent Business Training – “To Be a Leader Someone Has to Follow”  
John Lynch, Lynka – “Keep the Faith”  
Marcin Węc, Ronald McDonald Foundation.
- Biba Konieczna-Sano, Brown-Forman – “Personal Thoughts on Leadership”.
- Merry Lynch Pavlak – “THERE AIN'T NO "I" IN TEAM. Understanding your strengths and weaknesses”
- Ronald McDonald Foundation Session with Łukasz Kowalski, MSL Group – “Leadership is an ownership” Graduation Ceremony & Capstone project
- Program alumni (from the 7th and 6th editions) met with Mark Brzezinski, U.S. Ambassador to Poland, on a dedicated session during the Ambassador's trip to Cracow.
- Economic Forum in Karpacz, where together with the Forum organizers, AmCham created a set of activities for them under the “Młodzi na Forum” brand.





# 30 UNDER 30

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## 8th edition

- Chairman Tony Housh's opening meeting remarks and the ice-breaking session, where participants had the chance to introduce themselves and get to know each other better.
- Dorota Dabrowski-Winterscheid with Network Intelligence: "AmCham as a networking platform". The session was also an occasion for program participants to meet alumni of previous 30 Under 30 editions.
- In November Ryszard Rozpondek, Mattel ran a session on Crisis Management using real examples based on recent European crises.
- The last session in 2022 will be held on December 6 with Katarzyna Rodziewicz and Krzysztof Kłapa from the Ronald McDonald Foundation

30 under 30 eight edition sessions are scheduled until late May 2023, and graduation is planned for June 2023.



# AMCHAM ECONOMIC RESEARCH

## ECONOMIC RESEARCH UNIT OF THE AMCHAM

The AmCham Economic Research Unit (AmCham ERU) aims to deliver information describing the effects of U.S. capital on the Polish economy. It analyzes U.S.-owned businesses in Poland, and their impact on the country's economy and quantifies various aspects of Poland-U.S. economic relations.

This year the AmCham ERU has published its articles in Polish media: onet.pl, Warsaw Business Journal, Poland Weekly.

AmCham ERU promotes U.S. business in Poland and Poland-U.S. economic relations. We also provide numerous comments, interviews, and data for media and public administration. There was recent cooperation with Polish Press Agency, PolskiPrzemysł.pl, Kapitał Polski, Tok FM, as well as U.S. Embassy and local Polish administration.

AmCham Business & Economic Reviews published in 2022:

Vol. 1/2022: Energy transformation in Poland

Vol. 2/2022: Polish-American trade relations. Exports to the United States - current status and future prospects.

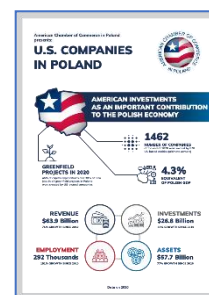
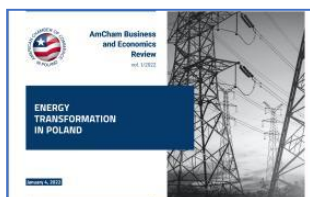
Reports:

American firms in business services in Poland, 2022

U.S. companies in Poland, 2022

Survey:

Mitigating the effects of inflation and tax reforms by American companies in 2022.



# ADVOCACY

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## INITIATIVES & POLICY PAPERS ISSUED IN 2022

AmCham Poland speaks for American companies operating in Poland on the issues of investment, trade, and competitiveness. We aim to ensure a growth-oriented business and investment climate in Poland. AmCham provides a platform for discussion and debate on the legal environment in Poland and takes an active part in the legislative process. Our advocacy work includes cooperation with the public sector and other business organizations, monitoring and analyzing Polish and EU legislation, preparing position papers and policy statements, collaborating with member companies' government relations managers, and participating in the law-making process.

### **Policy papers issued throughout the year covered the following topics:**

1. Support to Ukraine
2. Labor Law
3. Tax changes: CIT; Polish Deal; Withholding Tax; tax exemption in a special economic zone
4. Response to the energy crisis and Windfall Tax
5. Transfer pricing
6. Amendment of Trade Union Act and AI algorithms in a workplace
7. Waste management
8. Protection of persons reporting breaches of the law (whistleblowers)
9. Directive on copyright
10. Media concession (TVN7's case)
11. Counterfeits, piracy, and infringement of intellectual property rights
12. Support for the health sector: Quality of legislation; Optimization of the health care system; Investments leading to development and progress in medicine; Report on Healthy Legislation
13. Protection of business secrets
14. Sugar Tax
15. Electromobility
16. Support for the aviation sector
17. Law of Electronic Communication and World Radiocommunication Conference
18. EU rules governing e-commerce transactions from third countries from a customs and taxation perspective
19. Innovative tobacco products
20. Threats to the courier market
21. Act on Maritime Safety and the Act on Maritime Areas of the Republic of Poland and Maritime Administration

# ADVOCACY

## GOVERNMENT AFFAIRS & POLICY NETWORK (GAP)

The Government Affairs & Policy Network (GAP) operating within the AmCham structure brings together individuals responsible for public policy in our member companies representing various sectors of the economy. This group plays an essential role in building relationships with representatives of the public sector and takes on a consultative role in AmCham's substantive activities, constituting a platform for communication and consultation.

2022 included meetings with:

- **Johannes Pockrandt**, Citi Global Government Affairs Head for Citi Europe
- **Krzysztof Tchórzewski**, Chairman of the Parliamentary Committee on Economy and Development
- **Paweł Lewandowski**, Undersecretary of State in the Chancellery of the Prime Minister
- **Rafał Gawin**, President of the Energy Regulatory Office
- **Zdzisław Sokal**, Advisor to the President of the Republic of Poland; Member of the Management Board, Polish Investment and Trade Agency



## MEETINGS ON SPECIFIC LEGISLATIVE TOPICS OR INDUSTRIES

- **Anna Kowalczyk-Markowska**, Deputy Director of the Excise Tax and Gaming Tax Department of the Ministry of Finance
- **Beata Małecka-Libera**, Chairman of the Senate Health Committee
- **Andrzej Kasprzyk**, Director, M. Kopernik Multidisciplinary Hospital in Łódź

# ADVOCACY

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- **Dr. Atul Gawande**, Assistant Administrator for Global Health; representatives of the US Agency for International Development and the US Embassy in Poland; **Renee Lariviere** (the Refugee Response Coordinator from the US Embassy in Kyiv)
- **Jakub Jankowski**, Director of Income Tax, Ministry of Finance
- **Paweł Różycki**, Deputy Director, Department of Strategy and Planning of Climate Transformation, Ministry of Climate and Environment
- **Piotr Nowak**, Minister of Development and Technology
- **Prof. Rafał Niżankowski**, Transparency Council - Agency for Health Technology Assessment and Tariff System
- **Tomasz Chróstny**, President of the Office of Competition and Consumer Protection
- **Zdzisław Sokal**, Advisor to the President of the Republic of Poland Member of the Management Board, PAIH, on windfall tax
- **Directors of the Agency for Health Technology Assessment and Tariff System**
- Participation in meetings of the **Advisory Team at the Ministry of Climate and Environment** for systemic solutions in the field of waste management
- Participation in the meeting of the **Ministry of Finance** "Dialogue with Business"
- **Representatives of the Ministry of Finance** - changes in CIT
- **Representatives of the Ministry of Finance** - WHT
- **Representatives of the Parliamentary Health Committee** and discussion on legislation in health care
- **Chancellery of the Prime Minister** - implementation of the Digital Services Act
- **Representatives of the Sejm and Senate health committees** on rare diseases
- **Senate Health Committee** debate on the needs of the health care system

# REGIONS

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## KRAKÓW & KATOWICE

AmCham Kraków & Katowice is the branch office representing Southern Poland and Upper Silesia, established in 1995.

**Mateusz Jurczyk** is the AmCham Kraków & Katowice Branch Director.



Mateusz Jurczyk  
Branch Director Kraków &  
Katowice

The 2022 AmCham Kraków & Katowice events included:

- Meeting with Patrick T. Słowiński, U.S. Consul General to Kraków
- Hoover Table, closing of the 3<sup>rd</sup> edition
- May Business Mixer in Kraków
- Summer Business Mixer in Kraków
- Farewell of Patrick T. Słowiński, U.S. Consul General to Kraków
- Welcoming Erin Nickerson Day the newly appointed U.S. Consul General to Kraków event co-organized with the Regional Chamber of Commerce in Katowice
- Back-To-Business Mixer in Kraków
- Business Breakfast: The New Hybrid Neighborhood: A workplace worth the commute
- Meeting with the Architecture Department of Kraków's City Hall to open the administration to business dialogue on the local "Landscape act"
- "Partnership for innovation" conference with the Kraków University of Technology
- Meeting with Erin Nickerson, U.S. Consul General to Kraków
- Hoover Table 4<sup>th</sup> edition sponsors gala
- AmCham Kraków & BP Business Breakfast
- Meeting with Daniel Lawton, the Deputy Chief of Mission, and Erin Nickerson, U.S. Consul General to Kraków
- Business Networking Meeting in Kraków: AmCham, NPCC and KLM Royal Dutch Airlines
- Business Breakfast: Something to report - the planned act on the protection of "whistleblowers"
- Christmas Reception in Kraków, December 13, UPCOMING EVENT
- Christmas Business Mixer in Katowice, December 14, UPCOMING EVENT



# REGIONS

## WROCLAW

Since 2003, AmCham Wrocław represents the interests of American and international businesses in Lower Silesia.

**Monika Ciesielska-Mróż**, from PM Group, is the Branch Director of AmCham Wrocław.



Monika Ciesielska-Mróż,  
PM Group,  
Branch Director Wrocław

2022 AmCham Wrocław events included:

- IGCC International Chambers Round Table Business Breakfast, Wrocław Session devoted to sustainability and green energy topics
- Business Breakfast on Cyber security and its implications for international businesses present in Poland. Collaboration with AHK, Wrocław Center for Technology Transfer at the Wrocław University of Science and Technology and the Lower Silesian Chamber of Commerce
- International Oktoberfest – annual back to business mixer in cooperation with AHK, BPCC, and SPCC
- Lunch on the occasion of Erin A. Nickerson, the U.S. Consul General in Kraków
- Workshop and business breakfast “The non-judgmental language” with Rafał Motriuk as the keynote speaker, in collaboration with Michael Page
- Discussion panel “How manufacturing companies could push energy efficiency and optimize its business through digitalization?” organized at the 3M Wrocław Superhub
- Christmas Reception in collaboration with the ABSL Wrocław Chapter and BPCC, December 14, UPCOMING EVENT

## GDAŃSK

Since 2013, AmCham Gdańsk represents American investors in the Pomeranian region.

**Dr Barbara Stepnowska** is the AmCham Gdańsk Branch Director.



Dr Barbara Stepnowska,  
Branch Director Gdańsk

The 2022 AmCham Gdańsk events included:

- The International Speed Business Mixer in Sopot with 130 guests from 9 international chambers of commerce in Poland
- Business Breakfast with Mark Brzezinski, U.S. Ambassador to Poland and leading American companies, who operate in Pomerania. The meeting was hosted by Boeing. The 5 Imperatives of Security: defense, humanity, energy, democracy and business
- “Round Table Education Workshop” Future Skills Forum 2022 hosted by Intel: AmCham’s companies for future skills development
- Christmas Reception at Sheraton Hotel in Sopot, December 12, UPCOMING EVENT

# PROJECTS

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## AMERICAN INVESTOR DESK



### AMERICAN INVESTOR DESK

AmCham Poland's American Investor Desk (AID) is a support program assisting Polish companies looking to expand to the United States.

During 2022 AID, focused on strengthening the partnership with the Polish Investment and Trade Agency, U.S. Commercial Service, and economic development organizations in the United States. At the same time, AID was helping numerous Polish companies, representing various industries, to define directions and partnerships for their future business in the U.S.

After a series of "Select USA" events, planned for early March 2022, were canceled due to Russian aggression on Ukraine. AID, together with its partners, continued its education mission: explaining to Polish entrepreneurs the possible scenarios of entering the U.S. market, its potential, and possible opportunities.



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## EmpowerHer Initiative

AmCham Poland joined in 2022 to EmpowerHer Initiative and is going to raise awareness of the initiative and encourage members to support it in 2023. The aim of EmpowerHer Initiative to: advance women's economic empowerment and gender equality in international trade; urge U.S. and European companies to diversify their workplace and support women-owned businesses; - imporcie tools and services for women; and increase awareness for female entrepreneurs of trade, investment, and export related services. The initiative builds on the U.S. Administration's National Strategy on Gender Equity and Equality, and it is organized in cooperation with AmCham EU.



# OUTREACH

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## CHARITY DRIVE

### **Corporate Aid for Ukraine**

There is an old expression that Poles use in challenging times: “wszystkie ręce na pokład” or ‘all hands-on deck.’ In this spirit, Corporate Aid for Ukraine, AmCham, and the Members of YPO Poland joined forces with other business organizations to achieve our shared mission to help the Ukrainian people. As of March 31, 2022, we were already cooperating with several organizations in terms of coordination of aid distribution, donor communications, and even the shared use of the CAU donation platform we created with the Charities Aid Foundation. Corporate Aid for Ukraine is a rapid response, front-line charitable fund created in March 2022 for the explicit purpose of providing immediate humanitarian aid to Ukrainians, both in-country and refugees.

We would like to thank the current Founding Members of CAU (Poland-based) for their engagement and leadership in this initiative:

- John P. Lynch, Founder CAU, CEO Lynka, Board Member AmCham Poland, YPO Gold Poland
- Tony Housh, Chairman, AmCham Poland
- C. David DeBenedetti, Partner, DeBenedetti Majewski Szczesniak,
- Dorothy Dabrowski - Winterscheid, former Managing Director, AmCham Poland

**[www.cau.org.pl](http://www.cau.org.pl)**





# ADMINISTRATION

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## WARSAW OFFICE STAFF

### Executive Leadership Team

Marzena Drela  
Marta Pawlak

Operations Director  
Legal & Public Policy Director

### Staff Members

Eliza Przeździecka  
Barbara Pocialik  
Anita Kowalska  
Karol Witaszek  
Justyna Sekuła  
Katarzyna Kotiuk  
Tomasz Ćwiok

Head of Economic Research  
Membership & Committee Manager  
Events & Media Manager  
Legal & Public Policy Coordinator  
Project Manager  
Chief Accountant  
AmCham Quarterly Editor

A special thanks to those who finished their service this year:

**Dominika Fox-Matulewicz, Executive Director**

**David Dolhomut, Project Manager**

## MEMBERSHIP

In the year 2022, AmCham gained 46 corporate and 8 individual members and lost 25 corporate and 4 individual members, with a final total of 352 members.

## FINANCIALS

Forecast 2022 year-end income: 5,800,000 PLN.

Forecast 2022 year-end expense: 5,500,000 PLN.

The American Chamber of Commerce in Poland received donations in the total amount of PLN 24,000 in 2022 and allocated them to support activities to help Ukraine.



# LOOKING FORWARD

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2022 was full of uncertainty and unexpected events. The outbreak of war, followed by an unprecedented humanitarian crisis across Poland's eastern border with Ukraine combined with global economic challenges, have changed our world.

The geopolitical situation continues to impact American business worldwide, including Poland. The U.S.-Poland relations have never been more intense and strategically important than today. The coming year will be the same in this respect. Yet, there are also hopes that 2023 will bring new business prospects and opportunities for our members. Let us use the time ahead as wisely as possible.

We are all troubled by rising costs, inflation, and the challenges on the labor market caused by the war in Ukraine.

In this difficult time, AmCham will continue to deliver its support to American investors in Poland. The benefit of the new investments, advanced technologies, and versatile experience that our companies bring to Poland clearly shows the American business community should be a partner in the dialogue with the Polish Government and public administration. We want to ensure the introduction of the best solutions and practices for Poland's economic development. It is especially important today as the current dynamic geopolitical situation opens many new paths for development and innovation.

2023 will be another busy year in the fast-changing business environment. The war in Ukraine has caused the current energy crisis, underlining the importance of energy-related issues, especially in light of the transformation of the Polish energy sector. The ongoing digital transformation of the economy creates many new opportunities and threats for businesses. AmCham will continue its work around the energy, IT, and cybersecurity and other key sectors to ensure our companies can contribute to these areas.

AmCham will take on the challenge the business community faces in the coming year. Our organization will intensify its efforts around U.S.-Poland trade and investment relations, single market integration and continue its focus on the Three Seas initiative.

We will continue to work hard on our advocacy and continue to speak on public policy for American companies operating in Poland on all issues related to the investment ecosystem: investment, trade, taxes, environment, and competitiveness. In our advocacy work, we see the special role that AmCham's Advisory Council group plays, to shape AmCham's directions in the area of advocacy, and focus it on specific issues important for crucial business sectors.

Entering 2023, we intend to continue our robust cooperation with the U.S. Ambassador to Poland, Mark Brzezinski, and the U.S. Embassy team. By making this cooperation even stronger and creating more occasions for the AmCham membership to work with Ambassador Brzezinski and his team, we hope to strengthen our efforts to ensure a growth-oriented business and investment climate in Poland.



We intend to continue our efforts to support the people of Ukraine through our Corporate Aid for Ukraine initiative.

With elections in Poland during 2023, AmCham will focus on the fall general elections to facilitate a stakeholder dialogue both during the campaign with all political parties and with a new government on behalf of our Members.

There is much work to do. Together – we can continue to deliver value and positive change on behalf of our companies, our teams, and Poland.





## PARTNERS

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**3M** Science.  
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## PARTNERS

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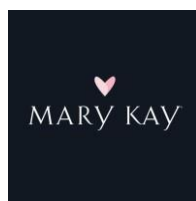
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Polska i Kraje Bałtyckie



**BROWN-FORMAN**  
POLSKA



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