AMERICAN CHAMBER OF COMMERCE IN POLAND Annual Report 2021



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BOARD OF DIRECTORS

Chairman:

Tony Housh Northrop Grumman Corporation

Vice Chairs:

Jolanta Jaworska IBM Poland & Baltics

Sławomir S. Sikora Citi Handlowy

Treasurer:

John Lynch Lynka

Members:

Robert Bednarski Facebook

Bartosz Ciołkowski Mastercard

Dimitiri Gitas MSD Polska

Agnieszka Jankowska GE Poland

Fabio Pommella Whirlpool

Marta Poślad Google

Rafał Stepnowski Boeing International

Joseph Wancer Bank BNP Paribas

A special thanks to those who finished their service this year:

Marcin Petrykowski, S&P Global Ratings

Robert Grader, Warsaw Marriott Hotel



ADVISORY COUNCIL

The Advisory Council of the American Chamber of Commerce in Poland is engaged in shaping AmCham's direction in the area of advocacy for better investments, creating policies, and working with key policy-makers in order to address important and highly relevant business issues. The crucial role of companies gathered in the Advisory Council is emphasized by the special client care AmCham provides to these premium members and the opportunity they have to focus AmCham's advocacy on specific issues important for the company, cooperate at the highest level, including business to government dialogue, special networking events, as well as having priority at our events and meetings with the U.S. Ambassador to the Republic of Poland. Companies with this premium-level membership include:











































































AMCHAM AUDITOR:





COMMITTEES

Agri, Food & FMCG

Małgorzata Skonieczna, Frito-Lay Andrzej Pawelczak, Animex

Defense & Security

James Katzen, Lockheed Martin

Digital Economy

Mariusz Mielczarek, Amazon Piotr Beńke, IBM

Digital Tech

Daniel Martyniuk, Deloitte Angelo Pressello, Directpl

Human Resources Management

Małgorzata Grzelak, Squire Patton Boggs Anna Wicha, Adecco Poland

Industry & Energy

Jerzy Kozicz, CMC Polska Aneta Muskała, International Paper

Manufacturing

Dominik Kania, Woodward Ewa Mikos Romanowicz, Siemens **Marketing & Communications**

Izabela Morawska, Coca-Cola Poland Services

Łukasz Kowalski, MSL Group

Pharma

Andrzej Dziukała, Janssen Cilag Jacek Graliński, Amgen Grzegorz Byszewski, Roche

Real Estate

Jarosław Bator, Echo Investment Michał Chodecki, Panattoni

Sustainability

Mariusz Wawer, 3M Polska Emilia Wasilewicz, Dow Polska

Tax & Financial Services

Piotr Pikuła, Procter & Gamble Adam Soska, EY Polska

Travel & Tourism

Tim Hyland, FCM Travel Solutions Angela Saliba, Sheraton Grand Warsaw

A special thanks to Committee Co-Chairs who finished their service this year:

Marta Poślad, Google Gabriel Buchała, Aptiv Frank Wagner, Lufthansa































COMMITTEE MEETINGS

AmCham hosted 52 Committee meetings with over 1,000 participants in the year 2021.

Topics included:

The EU Single-Use Plastics Directive; How to Create a Safe Space of Innovation through Cyber-Security; Changes in Obligations Concerning Reporting of Sustainable Development Issues; Green Buildings; Traveling for Business or Leisure during the Pandemic; The EU Whistleblowing Directive; The Polish Deal in Taxes.

We were honored to have important speakers that included Jacek Ozdoba, Secretary of State at the Ministry of Climate & Environment who talked about the waste management system in Poland; Paweł Niewiadomski, President of the Polish Chamber of Tourism who updated us on post-pandemic travel and the critical challenges the tourism industry is facing now; Maciej Golubiewski, Head of the Cabinet of the Commissioner for Agriculture; Janusz Wojciechowski who discussed the changes in the Polish agriculture structure and the predictions in the coming years when it concerns the Green Deal and Krzysztof Szubert, High Representative of the Prime Minister for European Digital Policy and Poland's Plenipotentiary for UN IGF 2021 who talked about the main challenges and opportunities associated with digital transformation and recommendations for the proper management of technologies in the context of their regulation or supervision.

2021 EVENTS AT A GLANCE:

52 Committee Meetings in Warsaw

9 Monthly Meetings in Warsaw

3 Business Mixers in Warsaw

16 Events in AmCham Regions



MONTHLY MEETINGS

2021 featured 9 AmCham Monthly Meetings. Speakers included:

- Adam Czerniak, Director for Research and Chief Economist at Polityka Insight
- Piotr Dardziński, President of Łukasiewicz Network
- Robin L. Dunnigan, Deputy Assistant Secretary for Central and Eastern Europe
- Frédéric Faroche, President of the Board and General Director at Veolia Group in Poland
- Hans-Joachim Godau, Member of the Board at Volkswagen Poland
- Paweł Gruza, Vice-President, KGHM S.A.
- Paweł Jabłoński, Undersecretary of State at the Ministry of Foreign Affairs
- Małgorzata Jarosińska-Jedynak, Secretary of State, Ministry of Development Funds and Regional Policy
- Krzysztof Krawczyk, Partner, Head of Poland, CVC
- Nick Lakin, Group Corporate Affairs Director at Kingfisher
- Mariusz Mielczarek, Regional Director, CEE Public Policy, Amazon
- Adam Niedzielski, Minister of Health
- Eliza Przeździecka, Chief Economist, AmCham
- Jan Sarnowski, Undersecretary of State, Ministry of Finance
- Sławomir S. Sikora, Chief Executive Officer of Citi Handlowy
- Konrad Ślusarczyk, Senior Policy Lead CEE, Visa
- Jarosław Szymczuk, Country General Manager at IBM Poland and Baltics

BUSINESS MIXERS

- September AmCham Back to Business Mixer sponsored by the Intercontinental Warsaw
- October Halloween Business Mixer sponsored by the Warsaw Marriott Hotel and the Champions Sports Bar & Restaurant
- November Thanksgiving Business Mixer sponsored by the Sheraton Grand Warsaw







SPECIAL EVENTS

Meeting with Derek Chollet, Counselor of the U.S. Department of State, July

During the meeting with the representative of the U.S. government, Derek Chollet, members of the AmCham Board and Advisory Council had the opportunity to raise the most important issues concerning American investors in Poland and discuss the main topics on the Polish-American relations agenda.



Meeting with Andrzej Duda, President of Poland, August

AmCham representatives had the opportunity to meet with President Andrzej Duda at the Presidential Palace. Discussion was devoted to the current Polish-American economic relations and challenges in this regard, also in the context of work on the Polish Order and ongoing legislation. Other topics discussed included modern technologies, aviation, energy, cybersecurity, defense modernization and entrepreneurship.





Meeting with U.S. Investors in Lublin, September

The meeting was hosted by the Deputy Mayor of Miasto Lublin, Artur Szymczyk, and Marzena Strok-Sadło from the Strategy and Entrepreneurship Department proved that Miasto Lublin is among cities in Poland that know how to attract foreign investment. We had the opportunity to talk the main issues regarding U.S. investors in Poland.



Meeting with Jennifer Granholm, U.S. Secretary of Energy, October

The meeting was a great opportunity to talk with Secretary Granholm and other representatives of Joe Biden's administration about the U.S business in Poland and about most important topics related to energy security and energy transformation in Poland.





Book Launch and Mixer with John Lynch, November

It was a memorable evening with John Lynch, AmCham Kraków founder and Board Member, who debuted with his novel – "The Ark." During this event, John presented his reflections on his 30 years of experience living in Poland and then introduced his novel to the AmCham members.



Chairman's Table with Christian Ulbrich, Global CEO of JLL, November

AmCham Board and member CEOs from leading U.S. companies in Poland met for an exclusive AmCham Chairman's Table Dinner with Global CEO and President of JLL, Christian Ulbrich at the Raffles Europejski Warsaw. The meeting was led by AmCham Chairman, Tony Housh. Discussion was centered around commitment of international capital to the Polish economy, community growth prospects and strategic approaches to talent, workplace and optimalization of the real estate capital.





Cocktail Reception presenting Cloud 2030 McKinsey Report, December

The meeting focused on the presentation of the *Cloud 2030* – McKinsey's report on the cloud technology potential and its impact on Poland's economy and business The event's program included a presentation of key insights from the McKinsey's latest report - *Cloud 2030. Capturing Poland's potential for accelerated digital growth* delivered by its authors: Tomasz Marciniak, Managing Partner at McKinsey Poland; Borys Pastusiak, Local Partner and Ewa Granosik, Associate. AmCham Chairman, Tony Housh led the discussion, which focused on the potential benefits and challenges related to cloud adoption by Polish companies.



Meeting with Rick Scott, U.S. Senator, December (forthcoming at the time of Annual Report's publication)

Senator Rick Scott, a Republican from Florida, is primarily coming to Poland due to his membership on the Senate Armed Services Committee. He is also on the Committee on Commerce, Science and Transportation, Subcommittee on Tourism, Trade and Export Promotion, Subcommittee on Surface Transportation, Maritime, Freight and Ports, Subcommittee on Communications, Media and Broadband as well as Subcommittee on Space and Science. Meeting with AmCham representatives will be a great opportunity for him to learn more about American companies operating in Poland and for our member companies to showcase their investment plans and commitment to Polish-US business relations.





AMCHAM DINER

After a long pandemic period - The AmCham Diner was back! The Diner was present at the Economic Forum 2021 this year in Karpacz. The AmCham Diner serves to mark the important role of American investments in Poland; it is a venue for discussing important topics in trade, economics, and investments. This project covers a large range of issues and facilitates the dialogue between businesses and the government. We want to express our gratitude to our Partners in this project without whom the AmCham Diner would not be the success it is. AmCham was proud to partner with TVN 24/TVN 24 BiS to promote the AmCham Diner in Karpacz and give the project larger coverage and reach.

The AmCham Diner at the Economic Forum in Karpacz

The AmCham Diner made an impact at the Karpacz Economic Forum for a ninth consecutive year as the prime meeting place to participate in interesting discussions and drink a fine cup of coffee!

We had the pleasure to host our member companies, government representatives, public administration officials as well as many other guests from the 7th until the 9th of September.





The AmCham Diner hosted a number of distinguished guests from both public and private sectors which included: Ministers: Adam Niedzielski, Minister of Health; Małgorzata Jarosińska-Jedynak, Minister of Development Funds and Regional Policy; Michał Kurtyka, Minister of Climate and Environment; Andrzej Adamczyk, Minister of Infrastructure; Deputy Ministers: Maciej Miłkowski and Waldemar Kraska; Ministry of Health; Jan Sarnowski, Ministry of Finance; Marek Niedużak, Ministry of Economic Development and Technology; Waldemar Buda, Ministry of Development Funds and Regional Policy; and from public administration: Krzysztof Drynda, President of PAIH; Paweł Borys, President of PFR; Gertruda Uścińska, President of ZUS.

Our ambitious program included three panel discussions, *Post-pandemic economy. How to keep Poland attractive for foreign investors; New Deal – New World. How American investors are changing today's World and Poland; American business in Poland. Key factors for future growth of the economy.* These panels met with great interest and very positive feedback. In addition, we also held two invitation-only breakfasts with the AmCham Pharma Committee and with 3M Poland and UNGC, one exclusive dinner meeting with CVC Capital Partners, and one well-attended cocktail party sponsored by MSL. We also had the great



honor to host and interview a special guest, **Madame Ambassador Georgette Mosbacher.** Again, we hosted the **TVN24/TVN24 BiS live studio** on site with journalist Jan Niedziałek conducting interviews with member company CEOs and government officials. Over those busy three days, we served almost 3,500 hot-dogs and 5,000 teas and coffees!

Most importantly, however, the AmCham Diner proved once again to be a fruitful ground for the public and private sectors to come together to discuss the significance of American companies in Poland, their priorities and their challenges. We emphasized the importance of strong Polish-American relations as well as the value of an open and direct dialogue between American businesses and the Polish government.

We would like to thank our partners for being true supporters of this project and for making the success of the AmCham Diner possible: 3M Poland, Amazon, Coca-Cola, Discovery/TVN, Gemini Polska, Google, Mastercard, McDonald's, MSL, PepsiCo, AmCham Pharma Committee, Ringier Axel Springer Polska, Uber, Visa, Żabka and sponsors in kind: Apothic Wine, Brown Forman, Coca-Cola, Pepsico, Perła Beer and Media Patrons TVN24, TVN24 BiS!

As always, we hope to see you next year!











30 UNDER 30



AmCham's 30 Under 30 Program is a leadership development program for 30 young leaders recruited from member companies. The program was launched in 2015, so we are running our 7th edition. 30 Under 30 is designed to connect professionals below the age of 30 with inspiring leaders in the AmCham Poland community who provide guidance and counseling based on their personal

careers and experiences.

After having gone entirely online in the previous (6th) edition, the timing of the program has been changed from 2021 on. The program is now run in another period (September-June), which helps with the organization of live sessions from the beginning to the end of the program, with a lower probability of risking canceling sessions due to the COVID threat.

The program recruitment was completed in July 2021. After analyzing all the applications, 30 program participants were selected. They represent a wide range of industries and companies, which include Aptiv, Brown-Forman, C.H. Robinson, CEC Group, Citi Handlowy, CMS, ExxonMobil, Janssen-Cilag, JLL, JP Morgan Chase, Lumen Technologies, Mastercard, Mattel, McDonald's, Microsoft, Mondelez, Motorola Solutions, MSL Group, NCR Corporation, Novartis, Pegasystems, PM Group, Point72, Polityka INSIGHT, PwC, Procter & Gamble, Santander Bank, Uber and Whirlpool.

The program launch was planned for September. The opening meeting on September 23rd included opening remarks from AmCham Chairman Tony Housh and the ice-breaking session, where participants had the chance to introduce themselves and get to know each other better.

In October, the speaker was Mark Boris Andrijanič - Minister for Digital Transformation of Slovenia and former Head of Public Policy CEE at Uber, who also kindly hosted the group in their office.

The November session was with Katarzyna Rodziewicz and Krzystof Kłapa from the Ronald McDonald Foundation and was held online (originally planned at the Ronald McDonald House in Warsaw) due to the rapid rise of COVID infections in mid-November.

The 2022 sessions are scheduled until late May, including a 2-day trip to Cracow with numerous sessions there. Graduation is planned for June 2022.







AMERICAN INVESTOR DESK



AmCham Poland's American Investor Desk support program has gone entirely online in 2021. VESTOR DESK Generally, the program has continued assisting Polish companies looking to expand to the United

States from various sectors such as automotive, construction, mining, life sciences, and information communication technology.

This year's success story was with the assistance of Faktorama S.A., a financial broker who provides factoring services. Initially, the company was looking to expand to Florida. Yet, as we introduced them to various stakeholders in Texas, the company decided to have their U.S. Headquarters in Texas after multiple meetings.

This year, we focused on three pillars: the first pillar was to build a relationship with economic development organizations/corporations in the United States. The second pillar was to develop a cooperative relationship with local stakeholders such as business centers, special economic zones, and local government entities. We have officially signed a formal cooperation agreement with PAIH on July 13, 2021. The agreement between our organizations is based on information sharing for the best interest of companies looking to expand to Poland or the United States. The third pillar was to do sectoral events by focusing on professional experts, government entities, and AmCham member companies sharing valuable information with Polish companies looking to expand to the United States.

The AID program is still evolving to benefit AmCham members and Polish companies interested in the U.S. market as well as maintain a strong relationship with local stakeholders such as PAIH and the U.S. Embassy.

American Investor Desk Events 2021

- February 2: New Year New Experience in the USA with Ken Sturgess, Founder & Managing Partner at Transatlantic Trade Partners
- March 10: Investments, financing of foreign trade, support: webinar of Industrial Development Agency S.A. and the National Development Bank with ARP & BGK
- March 25: Sell on Amazon Online Workshop for Entrepreneurs with Amazon & **Rainbow Socks**
- April 22: Select USA 2021. Demystifying Investment in the USA: Steps for Success with the U.S. Embassy in Warsaw & the Council of American States in Europe
- April 28: The American market how to get in and stay for longer using the support of banks and Google tools with Santander Bank Polska & Firmy Jutra a Google & PFR program
- May 11: How to get customers in the new reality with the help of the Internet Session I with Karolina Maj, Internet Marketing Consultant at Firmy Jutra a Google & PFR program
- May 19: IP agreements license agreement and software as a service (SaaS) with Justyna Regan (Balcarczyk), Principal at Miller Canfield



- May 25: How to get customers in the new reality with the help of the Internet Session II with Karolina Maj, Internet Marketing Consultant at Firmy Jutra a Google & PFR program
- June 22: Establishing your medical devices through the FDA in the USA with Breakthrough Life Science Consulting & the Braveheart Group





















AMCHAM ECONOMIC RESEARCH

ECONOMIC RESEARCH UNIT OF THE AMERICAN CHAMBER OF COMMERCE IN POLAND

The AmCham Economic Research Unit (AmCham ERU) aims to deliver information defining the effects of U.S. capital on the Polish economy. It analyzes US-owned businesses in Poland, their impact on the country's economy and quantifies various aspects of Poland-US economic relations.

The AmCham ERU pays special attention to the precise recognition of capital ownership, types of business projects and the scope of investments in various sectors of the economy, as well as the effects of those businesses on the Polish labor market, innovation improvement, and technological development.

It provides information on the value of assets, funds, and employment of US-owned entities operating on the Polish market, including industrial manufacturing companies as well as service providers.

The unit collects data, analyzes, and interprets it to show the main trends for future economic forecasts. As the AmCham ERU looks at Poland's economic position in the region, its scope of research covers all U.S. companies in the EU and Central and Eastern Europe and how they build their competitive edge in the European Single Market.

The AmCham ERU publishes its research in quarterly AmCham Business & Economic Reviews. This year the following volumes were published:

Vol. 1/2021: Greenfield Investments in Poland. US Companies lead the market.

Vol. 2/2021: Southern Poland as a Rising Star in Locating Foreign Investments in Poland. Evidence of American business.

Vol. 3/2021: Poland-US Trade Relations 2020. Trade in the shadow of the pandemic.

Vol. 4/2021: Energy transformation in Poland. (forthcoming)









ADVOCACY

INITIATIVES & POLICY PAPERS ISSUED IN 2021

AmCham provides a platform for discussion and debate on the legal environment in Poland and is very active in the legislative process. Our advocacy work includes cooperation with the public sector and other business organizations, monitoring and analyzing Polish and EU legislation, preparing position papers and policy statements, collaboration with member companies' government relations managers as well as participation in the law-making process.

Policy papers issued throughout the year covered the following topics:

- 1. Act on Medical Devices
- 2. Amendment to the Reimbursement Act
- 3. Changes in Excise Duty
- 4. Corporate Sustainability Reporting Directive
- 5. Digital Service Act, Digital Markets Act (DSA, DMA)
- 6. European Commission Digital Levy proposal
- 7. Lex TVN
- 8. Media advertising tax bill in Poland
- 9. Medical Fund
- 10. National Policy for Rare Diseases
- 11. National Reconstruction Plan
- 12. New Industrial Policy
- 13. Organization of the vaccination system against COVID-19
- 14. Orphan medicinal products Regulation
- 15. Passenger transport market
- 16. Polish Deal (Polski Ład)
- 17. Protection of freedom of speech on social networking sites
- 18. Regulations regarding remote work
- 19. Slim Vat 2
- 20. Support for the Aviation sector
- 21. Supporting the transformation of the energy sector
- 22. Tariffs between the European Union and the United States
- 23. The act on quality in health care and patient safety
- 24. Transfer pricing and tax havens
- 25. Waste management, extended producer responsibility system
- 26. Whistleblowers Act

Stay tuned with the **AmCham Advocacy Bulletin** or our website for more on our public policy actions. Our commitment is to provide our Members with the best advocacy possible to help manage their businesses in Poland.



GOVERNMENT AFFAIRS & POLICY NETWORK (GAP)

The Government Affairs & Policy Network (GAP) was established in 2012 by a group of dedicated experts responsible for government relations within member companies.

2021 included meetings with:

- **Beata Lubos**, Director of the Department of Innovation and Industrial Policy at the Ministry of Development and Technology
- Iwona Michałek, Secretary of State at the Ministry of Economic Development, Labor and Technology, and Anita Gwarek, Director of the Labor Law Department
- Małgorzata Szczepańska, Director of the Department of Innovation and Development Support Programs at the Ministry of Funds and Regional Policy
- Michał Kobosko, Chairman of the POLSKA 2050 party

MEETINGS ON SPECIFIC LEGISLATIVE TOPICS OR INDUSTIRES

Meetings on specific legislative topics or industries:

- Anna Goławska, Undersecretary of State at the Ministry of Health with Radosław Sierpiński, the President of the Medical Research Agency on the Medical Devices market in Poland
- **Danuta Hübner**, Member of the European Parliament and the delegate for relations with the United States regarding tariffs between the EU and the USA
- Krzysztof Michalski, Deputy Director at the office of the Prime Minister with Jarosław Kieszek, Director of the E-Health Center for the organization of the vaccination system in Poland
- Series of meetings with parliamentarians and representatives of the Ministry of Health (e.g. Maciej Miłkowski, Undersecretary of State at the Ministry of Health, Tomasz Latos, Chairman of the Parliamentary Health Committee) regarding the health care system and the pharmaceutical market in Poland
- Series of meetings with representatives of the public sector (e.g. Marcin Horała, Secretary of the state at the Ministry of Infrastructure, government plenipotentiary for the Central Communication Port for the Republic of Poland; Łukasz Chaberski, Deputy Director of the Aviation Department at the Ministry of Infrastructure and the management of the Civil Aviation Authority and the Polish Investment and Trade Agency) regarding the situation of the aviation sector in Poland
- Radosław Sierpiński, President of the Medical Research Agency for the organization of the Warsaw HUB
- Tomasz Bagdziński, Director of the Competition Protection Department at the Office of Competition and Consumer Protection on the situation in the pharmaceurical market
- **Witold Naturski**, Head of the Representation of the European Commission in Poland on Tariffs between the EU and the USA.



MEDIA RELATIONS

Once again, our members throughout various sectoral branches have witnessed another abnormal year, constraining everyone from live meetings and events for most of 2021. Due to the circumstances caused by the pandemic, AmCham has increased its presence online via both online meetings and social media to maintain high-quality service for our members as well as to promote our members' activities during the pandemic. In 2021 we had four online monthly meetings with government representatives covered intensively on social media channels.

However, not all of AmCham's events were online this year. From September to December, we managed to organize hybrid monthly meetings at the Marriott Hotel and we were present with our AmCham Diner at the Economic Forum in Karpacz. AmCham continued hosting TVN24/TVN24 BiS live studio at our AmCham Diner in Karpacz with over 40 interviews with representatives of AmCham Diner Partners and government representatives. The AmCham Diner was the event that has been the most attractive on social media with the most page views, page likes, reactions, comments, and shares across all platforms.

In 2021 AmCham intensified its presence and expanded its reach on social media. The AmCham Twitter account had a 4.5% increase in followers, reaching 1,805 followers. The LinkedIn account had a 24% increase this year, reaching 5,450 followers. Finally, Facebook had an increase of 6% increase in followers, reaching 2,093 followers in 2021.

At the end of the year, AmCham was invited by the U.S. Embassy to participate in a highlevel project entitled the #AmericanHighlights Campaign. This project aims to promote American companies in Poland and their contribution to the Polish economy as well as to show benefits to Polish companies looking to invest in the United States. The campaign focuses on companies representing key sectors, including aviation and space, technology, pharmaceuticals, and consumer goods. It will embrace creating a series of videos that will incorporate several representative companies. The project is expected to gain substantial media coverage in the media (TVN) and social media channels (U.S. Embassy and AmCham).

Follow us if you haven't yet to keep up with AmCham events and initiatives that you and your company can benefit from!







REGIONS

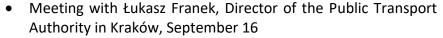
KRAKÓW & KATOWICE

AmCham Kraków & Katowice is the branch office representing Southern Poland and Upper Silesia, established in 1995.

Mateusz Jurczyk is the AmCham Kraków & Katowice Director.

The 2021 AmCham Kraków & Katowice events included:

- Joined AmCham Kraków & Katowice and AmCham Wrocław Councils meeting with the U.S. Consul General, Patrick T. Slowinski and the Kraków Consulate team, February 12
- Meeting with Jerzy Muzyk and Andrzej Kulig, Deputy Mayors of Kraków, June 29





- AmCham Kraków Business Mixer and the Book Launch, November 27
- Hoover Table (Winners) Gala, December 10
- Christmas Business Mixer Katowice, December 14
- AmCham Christmas Reception in Kraków, December 15



Mateusz Jurczyk Branch Director Kraków & Katowice

WROCŁAW

Since 2003, AmCham Wrocław has represented the interests of American and international businesses in Lower Silesia. **Monika Ciesielska-Mróz**, from PM Group, is the Director of AmCham Wrocław.



Monika Ciesielska-Mróz, PM Group, Branch Director Wrocław

2021 AmCham Wrocław events included:

- Joined AmCham Kraków & Katowice and AmCham Wrocław Councils meeting with the U.S. Consul General, Patrick T. Slowinski and the Kraków Consulate team, February 12
- Collaborating and participating in the second edition of the Civil & Military Aeromixer, held at the Wrocław Stadium. AmCham Wroclaw supported the organizers in inviting Patrick T. Slowiński, the U.S. Consul General as one of the keynote speakers opening the event, September 21
- Short face-to-face meeting during the event between the U.S. Consul General and the representatives of the largest U.S. companies (incl. Collins Aerospace, Pratt & Whitney, Lockheed Martin, GE Aviation) operating in Poland



- Business Lunch meeting with Michał Kobosko, Chairman of the POLSKA 2050 Civic Association as the keynote speaker. The meeting was also an occasion for the official meeting of Dominika Fox-Matulewicz, the AmCham Executive Director, who visited Wrocław for the first time in her new role, November 23
- Holiday Season Reception in collaboration with the ABSL Wrocław Chapter and BPCC, December 9

GDAŃSK

From 2013 AmCham Gdańsk represents American investors in the Pomeranian region. **Joanna Bojarska-Buchcic**, CEO of HR Solutions Group Limited Liability Company, is Director of AmCham Gdańsk.



Joanna Bojarska-Buchcic, HR Solutions Group, Branch Director Gdańsk

The 2021 AmCham Gdańsk events included:

- Online workshop with the manufacturing industry regarding HR's new normal –
 AmCham members discussed the issues of motivation, recruitment and training of employees in the new post covid reality, February 22
- Online meeting "New strategy and cooperation between state authorities, international chambers, investors" with the participation of Invest in Pomerania, the World Bank, chambers of commerce: AmCham, German, Scandinavian, and companies that provide services to investors. The project aims to develop a new strategy of cooperation in attracting and serving investors in the Pomeranian market, September 7
- Business Breakfast "Tricity Green Revolution" International Chamber Round Table AmCham Gdańsk participated in a business breakfast with representatives of city authorities: Deputy Mayor of Gdynia, Katarzyna Gruszecka-Spychała, Jacek Karnowski, Deputy Mayor of Sopot and chambers of commerce: AmCham, German, French, Swedish, Scandinavian, Polish-Belgian, Swiss, Polish-British. During the meeting the discussion topic was about sustainable development in the context of the city unit, challenges and opportunities, October 14
- Christmas Evening at the Sheraton Hotel Sopot, December 13



OUTREACH

CHARITY DRIVE

During the last two years of the pandemic in Poland, American investors had continuously been supporting the Polish economy, businesses, and local communities. The Covid-19 pandemic showed the most consequential crisis of our times where all these organizations have risen to the challenge and, from the very beginning, have actively joined forces to support individuals affected by the pandemic. The value of the support lent by American companies since March 2020 exceeded PLN 200 million.

Companies were sharing their resources and capabilities to support healthcare workers with personal protective equipment, deliver meals to hospitals, transfer funds, provide pro bono legal services and tools to help manage their business, provide platforms and advanced technology systems for both the government and businesses, as well as the education system. In addition, many employees have joined the campaign voluntarily, supporting health care personnel on the front line of the fight against the coronavirus. The volunteers were sewing masks, 3D printing visors, and supporting the local senior community.

AmCham has been gathering stories of our member companies throughout the pandemic period and sharing them with the business community, U.S. Embassy and the government.

We want to thank all of our members for lending their support and sharing that information with us - your creativity and willingness to help every day inspired us to work together and win the fight against the coronavirus.

- 1.3M Poland
- 2. Abbott Laboratories Poland
- 3. Abbvie
- 4. Amazon
- 5. American School of Warsaw
- 6. Amgen
- 7. Amrest
- 8. Animex and Agri Plus
- 9. Aptiv
- 10. AstraZeneca
- 11. Bain & Company Warsaw
- 12. Bank BNP Paribas
- 13. Bank Pekao
- 14. Bayer
- 15. Biogen
- 16. BP Poland
- 17. The Bridge Wroclaw MGallery
- 18. Bristol Myers Squibb



- 19. Brown Brothers Harriman (Poland)
- 20. BNY Mellon Poland
- 21. CANPACK Group
- 22. Cargill
- 23. CBRE
- 24. Cisco
- 25. Citi an Citi Handlowy
- 26. CMC Poland
- 27. Coca-Cola
- 28. Courtyard by Marriott Warsaw Airport
- 29. DaVita
- 30. DCT Gdańsk
- 31. Deloitte
- 32. Direct.pl
- 33. Dow Poland
- 34. EATON
- 35. Echo Investment
- 36. EY Polska
- 37. Emitel
- 38. Estee
- 39. FedEx Express
- 40. GE Group
- 41. Gemini
- 42. Goodyear Poland
- 43. Google
- 44. Greenberg Traurig
- 45. HP
- 46. HSBC
- 47. IBM
- 48. InterContinental Warsaw
- 49. Integer
- 50. International Paper
- 51. Johnson & Johnson
- **52. KPMG**
- 53. Lockheed
- 54. Lynka
- 55. Warsaw Marriott Hotel
- 56. McCormick Polska
- 57. Manpower
- 58. Mary Kay
- 59. McDonald's Polska
- 60. Microsoft
- 61. MetLife
- 62. Mondelēz International Polska
- 63. Motorola Solutions Polska
- 64. MSD
- 65. Multi Poland



- 66. NCR
- 67. Novartis Group
- 68. Orange Polska
- 69. Pega Poland
- 70. PepsiCo
- 71. Perła Browary Lubelskie S.A.
- 72. Pfizer Poland
- 73. Philip Morris Polska
- 74. Philips
- 75. PM Group
- 76. PKP Energetyka
- 77. Procter & Gamble
- 78. PwC
- 79. Polskie Zakłady Lotnicze Mielec
- 80. Roche
- 81. Rockwell Automation
- 82. Rodowita z Roztocza
- 83. Santander Bank Polska
- 84. Sabre Polska
- 85. Sanofi
- 86. Squire Patton Boggs
- 87. TVN Discovery Group
- 88. Uber
- 89. Unum Życie
- 90. UPC
- 91. Visa
- 92. Vertex Pharmaceuticals
- 93. Wagony Świdnica
- 94. Wardyński & Partners
- 95. Whirlpool
- 96. Żabka



ADMINISTRATION

AMCHAM OFFICE

The AmCham office is located in Warsaw at the Spektrum Tower, Twarda 18 on the 16th floor.

WARSAW OFFICE STAFF

Dominika Fox-Matulewicz Executive Director
Marzena Drela Operations Director

Marta Pawlak Head of Legal & Public Policy Eliza Przeździecka Head of Economic Research

Barbara Pocialik Membership & Committee Manager

Anita Kowalska Events & Media Manager

Karol Witaszek Legal & Public Policy Coordinator

David Dolhomut Project Manager
Justyna Sekuła Office Manager
Katarzyna Kotiuk Chief Accountant

Tomasz Ćwiok AmCham Quarterly Editor

MEMBERSHIP

In the year 2021, AmCham gained 21 corporate and 4 individual members and lost 36 corporate and 4 individual members, with a final total of 327 members.

We expect 2022 membership rates to reflect the economic effects of the Covid-19 crisis but encourage companies to stay engaged and together during these challenging times. AmCham is a forum for moral and practical support.

FINANCIALS

Forecast 2021 year-end income: 3,800,000 PLN. Forecast 2021 year-end expense: 3,570,000 PLN.



LOOKING FORWARD

Looking forward to 2022, what we can say with certainty is that uncertainty surrounds us, and change is the only constant. Entering a third year of a global pandemic along with an imminent need for energy transformation and climate change action, disrupted supply chains, rising operating costs, advancing digitization requirements, an increasing competition for talent, a dynamic legislative and tax environment as well as broad geopolitical concerns - all provide for complex business surroundings.

It is surely an unprecedented time with unprecedented challenges facing all of us, but it is also a moment of new opportunities and a moment to make an impact as the history of the future is being written in front of our eyes.

In this time of flux, what is certain is that AmCham will remain constant in our mission to support American investments in Poland and ensuring that the voice of our member companies is heard. We want to make sure that American companies have a seat at the decision-making table and participate in the new opportunities created during this dynamic time of change.

In 2022, we want to continue our focus on a dialog with regulators and advocacy, foreign investment and economic research as well as bringing companies together to share best practices and jointly tackle common concerns. We also want to maintain our cooperation with other international chambers of commerce and business organizations in Poland as well as further leverage the AmCham network in Europe. And last, but not least, with great excitement and anticipation we are awaiting the new U.S. Ambassador to Poland and look forward to continuing our close working relationship with the U.S. Embassy in support of the much-needed strong Polish-American relations.



PARTNERS



















PARTNERS





















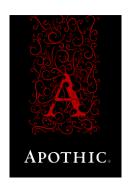








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