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BOARD OF DIRECTORS

Chairman:

Tony Housh

Northrop Grumman Corporation

Vice Chairs:

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Marek Szydłowski

IBM Poland & Baltics
Integer.pl S.A.

Secretary:

Marcin Petrykowski

S&P Global Ratings

Treasurer:

Robert Bednarski

Facebook

Members:

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Motorola Solutions

John Lynch

Lynka

Robert Orzyłowski

Lockheed Martin

Magdalena Pavlak-Chiaradia

ERM Polska

Roman Rewald

Weil, Gotshal & Manges

Sławomir Sikora

Citi Handlowy

Joseph Wancer

BNP Paribas

ADVISORY COUNCIL

The Advisory Council of the American Chamber of Commerce in Poland is engaged in shaping AmCham's directions in the area of advocacy for better investment, creating policies, and working with key policy-makers in order to address important and highly relevant business issues. The crucial role of companies gathered in the Advisory Council is emphasized by the special client care AmCham provides to these premium members and the opportunity they have to focus AmCham's advocacy on specific issues important for the company, cooperate at the highest level, including business to government dialogue, special networking events, as well as priority at our events and meetings. Companies with this premium level membership include:



AMCHAM AUDITOR:



COMMITTEES

Agri, Food & FMCG

Małgorzata Skonieczna, Frito-Lay
Andrzej Pawelczak, Animex

Defense & Security

James Katzen, Lockheed Martin
Stan Prusinski, Boeing Europe

Digital Economy

Mariusz Mielczarek, Amazon
Marta Poślad, Google

Human Resources Management

Małgorzata Grzelak, Squire Patton Boggs
Anna Wicha, Adecco Poland

Industry & Energy

Jerzy Kozicz, CMC Polska
Aneta Muskała, International Paper

Manufacturing

Jacek Drabik, Motorola Solutions

Marketing & Communications

Izabela Morawska, Coca-Cola Poland Services
Łukasz Kowalski, MSL Group

Pharma

Andrzej Dziukała, Janssen Cilag
Jacek Graliński, Amgen

Real Estate

Bolesław Kołodziejczyk, Cresa
Peter Lagowski, WeWork

Sustainability

Giuseppe Santoro, Dow Polska
Mariusz Wawer, 3M Polska

Tax & Financial Services

Piotr Pikuła, Procter & Gamble
Adam Soska, PwC Polska

Tech & Digital

Daniel Martyniuk, Deloitte
Angelo Pressello, Directpl

Travel & Tourism

Tim Hyland, FCM Travel Solutions
Frank Wagner, Lufthansa Group

A special thanks to Committee Co-Chairs who finished their service this year:

Ernest Bartosik, Unipharm
Piotr Bonisławski, Eli Lilly Polska
Marek Frąckowiak, DLA Piper
Agnieszka Jankowska, GE
Jolanta Jaworska, IBM Polska
Tom Listowski, Cresa
Magdalena Pavlak-Chiaradia, ERM Polska
Kamil Rosiak, KPMG
Jacek Stryczyński, Lionbridge
Aldona Zygmunt, Pfizer
Agata Dulnik, Anya Baum, Jerzy Thieme

EVENTS



EVENTS



EVENTS

COMMITTEE MEETINGS

AmCham hosted 53 Committee meetings, with over 1000 participants in the year 2019. Topics included:

Outlook for Energy: A Perspective to 2040; HR Transformation; Changes in VAT; Waste Management in Poland; What happens next to Brexit.

We were honored to have important speakers that included **Michał Baranowski, Director of the Warsaw Office of the German Marshall Fund** who discussed agreements between the U.S. and Poland on armed forces; **Robert Kroplewski, Plenipotentiary of the Minister of Digital Affairs for Information Society** who updated us on the current status of the Ministry of Digitalization's plans regarding artificial intelligence; **Alan Houmann, Head of Citigroup EMEA Government Affairs** who explained how Brexit will impact the European Union and its balance of power; and **Robert Zapotoczny, CEO of PPK, part of the Polish Development Fund** who discussed Employee Capital Pension Schemes as a new challenge for Employers.

4th of July Picnic

Our most significant social event of the year was the AmCham Independence Day Picnic. We gathered over 1,000 guests, with special participation from B. Bix Aliu, Deputy Chief of Mission to the U.S. Embassy and the U.S. Marines to celebrate the 243rd birthday of the United States of America. The Royal Łazienki Park was a magnificent location and our guests had a great time. This year for the first time our Picnic was ECO-focused with a laser show instead of fireworks and eco-friendly cutlery.



2019 EVENTS AT A GLANCE:

**53
Committee
Meetings in
Warsaw**

**9 Monthly
Meetings in
Warsaw**

**8 Business
Mixers in
Warsaw**

Events in AmCham Regions:

9 in Gdańsk

18 in Kraków

12 in Wrocław

EVENTS

MONTHLY MEETINGS

2019 featured 9 AmCham Monthly Meetings. Speakers included:

- Małgorzata Bonikowska, Centre for International Relations, Thinktank
- Kevin Hassett, Chairman of the White House Council of Economic Advisors
- Michał Kobosko, Atlantic Council
- Tadeusz Kościński, Undersecretary of State at Ministry of Entrepreneurship and Technology
- Marek Matraszek, CEC Government Relations
- Georgette Mosbacher, U.S. Ambassador to Poland
- Witold Naturski, Representation of the European Commission in Warsaw
- Marcin Petrykowski, S&P Global Ratings
- Dr. Krzysztof Senger, Member of the Board of the Polish Investment and Trade Agency
- Agnieszka Słomka – Gołębiowska, Warsaw School of Economics
- Rafał Trzaskowski, Mayor of Warsaw
- Gertruda Uścińska, President of the Social Insurance Institution (ZUS)
- Bogusław Winid, Advisor of the President of the Republic of Poland
- Bartosz Wiśniewski, The Polish Institute of International Affairs



BUSINESS MIXERS

- February – start the year right at the **Holiday Inn Warsaw City Centre**.
- March - Meeting at **Legia Stadium** with Dariusz Mioduski, President of Legia Warszawa during a Legia match.
- April - AmCham Spring Bowling Business Mixer at **Hulakula**.
- May - AmCham Summer Business Mixer sponsored by **WeWork**.
- Exclusive Cocktail Reception in Honor of Alma Kadragic, former AmCham Board Member at the **Bristol Hotel**.
- September - Back to Business Mixer sponsored by **Leonardo Royal Hotel**.
- October - Halloween Business Mixer – sponsored by the **Warsaw Marriott Hotel** and the **Champions Sports Bar & Restaurant**.
- November - Thanksgiving Business Mixer - sponsored by the **Hilton Warsaw Hotel**.



AMCHAM DINER

The *AmCham Diner* was present at the three largest economic events in Poland: EEC in Katowice; Economic Forum in Krynica; and at Kongres 590 in Rzeszów. The *AmCham Diner* serves to showcase the important role of American investments in Poland; it is a venue for discussing important topics in trade, economics, and investment. This project covers the largest range of issues and facilitates the dialogue between business and government. We would like to express our gratitude to our Partners in this project without whom the *AmCham Diner* would not be the success it is. AmCham was proud to partner with **TVN 24/TVN24 BiS** to promote the *AmCham Diner* in Katowice & Krynica and give the project larger coverage and reach.

The *AmCham Diner* at the European Economic Congress in Katowice with Żabka

This was the fourth edition of the *AmCham Diner* at the European Economic Congress in Katowice, one of the largest events for business and political leaders in Central & Eastern Europe. The event attracted a record number of participants, over 12,500, most of whom it seemed visited the *Diner*. We were happy to host distinguished guests who included, the Minister of Investment and Economic Development, **Jerzy Kwieciński**; Minister of Entrepreneurship and Technology, **Jadwiga Emilewicz**; Minister of Environment, **Henryk Kowalczyk**; US Ambassador to Poland, **Georgette Mosbacher** and other public sector, business representatives and journalists.

This year, the AmCham Diner's intensive program included: promoting our **American Investor Desk** – a project to help Polish companies do business in the U.S.; **TVN24 BiS live studio** – with Paweł Blajer who interviewed member company CEOs and government officials; an **Amazon Fulfillment Center Tour** in Sosnowiec to see first-hand how their business operates; an AmCham and HSBC Breakfast; and an AmCham & Citi Handlowy Cocktail Party.



AMCHAM DINER

The *AmCham Diner* at the Krynica Economic Forum with McDonald's

The *AmCham Diner* made an impact at the Krynica Economic Forum for the eight consecutive year, as the prime meeting place to participate in interesting discussions and drink a fine cup of coffee! The *AmCham Diner* features an exciting program and inviting atmosphere. We led four main panels titled: “**American Investors – Polish Companies**”; “**The Business of Tomorrow**”; “**The U.S. – Opportunity of Development for Polish Business**” and “**American Companies as Leaders in Sustainable Development.**”

The *AmCham Diner* hosted a number of distinguished guests from both the public and private sectors who included: **Prime Minister Mateusz Morawiecki**; Minister of Investment and Economic Development, **Jerzy Kwieciński**; Minister of Health, **Łukasz Szumowski** and Undersecretary of State, **Maciej Miłkowski**, Ministry of Health; Minister of Environment, **Henryk Kowalczyk**; Minister of Infrastructure, **Andrzej Adamczyk**; Minister of Digital Affairs, **Marek Zagórski**, Undersecretary of State, **Wanda Buk**, Ministry of Digital Affairs; Secretary of State, **Michał Kurtyka**, Ministry of Environment; Secretary of State, **Artur Soboń**, Ministry of Investment and Development; Secretary of State, **Stanisław Szwed**, Ministry of Family, Labor and Social Policy; Undersecretary of State, **Małgorzata Jarosińska-Jedynak**, Ministry of Investment and Development; **Gertruda Uścińska**, Chairman, ZUS; **Paweł Rabiej**, Deputy Mayor of Warsaw; **Krzysztof Senger**, Vice Chairman, PAIH **Robert Kośla**, Director of Cybersecurity Department, Ministry of Digital Affairs.

Our live **TVN24/TVN24 BiS** studio was hosted by journalist Paweł Blajer who interviewed member company CEOs and government officials. Our intensive program also included two breakfasts hosted by **3M Poland** and the **AmCham Pharma Committee**, and private cocktail parties sponsored by **Citi Handlowy** and **MSL**.



AMCHAM DINER

The *AmCham Diner* at Kongres 590 in Rzeszów with Żabka

For the second time AmCham partnered with Kongres 590 in Rzeszów, which is a venue to discuss improving the Polish economy, an opportunity for sharing knowledge and experience, and finding solutions for business and the public administration. Kongres 590 was visited by President **Andrzej Duda**, Prime Minister **Mateusz Morawiecki** and many representatives of the Polish government, politicians, entrepreneurs, and economic experts. AmCham organized a panel discussion on “**Poland-America: A Perfect Partnership in Business**”. At the Diner we participated in great discussions, met interesting people from business and from public sectors. Among those who stopped by were, Minister **Małgorzata Jarosińska-Jedynak**, **Ministry of Investment and Development**, Ministers from the Presidential Chancellery: **Paweł Mucha**, **Andrzej Dera**, **Adam Kwiatkowski**, Minister **Konrad Szymański** from Ministry of Foreign Affairs, Minister **Leszek Skiba**, Ministry of Finance and a US Congressional Delegation with **Congressman Tom Read**.



We would like to thank our stalwart partners for helping create these wonderful *AmCham Dinners* in Katowice, Krynica and Rzeszów:

3M, Amazon, BNP Paribas, Citi Handlowy, Coca-Cola, Enterprise Investors, Facebook, GE International, Gemini, Google, HSBC, Juul, Mastercard, MSD, MSL, AmCham Pharma Committee, TVN/Discovery, UPC and Whirlpool.

McDonald's, McCafe, Żabka, Café Żabka, Brown Forman – distributor of Jack Daniels Whiskey, Coca-Cola, Pepsico, Perła, Procter & Gamble, California Wines: Dark Horse and Aphotic and our media patrons: *Rzeczpospolita*, *TVN24/TVN24 BiS*.

As always, we'll see you next year!

30 UNDER 30



AmCham's **30 Under 30** Program is a leadership development program for 30 young leaders recruited from member companies. The program was launched in 2015 so we are concluding our 5th edition. 30 Under 30 is designed to connect professionals below the age of 30 with inspiring leaders in the AmCham Poland community who provide them with knowledge, guidance and counseling based on their own careers and experiences.

Participants in this year's edition represent a wide range of industries and companies which include **Amgen, Aptiv, Badger, Brown-Forman, CEC Government Relations, C.H. Robinson, Cisco, Citi Handlowy, Direct Communication, Egon Zehnder, ERM Polska, Google, Greenberg Traurig Grzesiak, Hewlett Packard, International Paper, Johnson & Johnson, K&L Gates (DWF), Mastercard, McDonalds, Moneygram, MSL Group, Pfizer, Ramboll and UPS.**

The group is a diverse mix of managers, analysts, lawyers, and specialists in various areas of business. During the program the group met with speakers who covered topics ranging from Financial Markets to Building Networks. This year's Capstone project was to invent and design an improvement for the Ronald McDonald Foundation/House. The best project was chosen, and the winning group was invited to bring their project to life, together with the Ronald McDonald Foundation.

Participants were also invited to general AmCham events, such as our Business Mixers and 4th of July Picnic.

Keep an eye out in January for an application to nominate an employee to the next edition!



AMERICAN INVESTOR DESK



Based on a consensus of the Board, AmCham has decided to proactively support Polish firms active in the U.S. market and therewith contribute to supporting the economic growth of Poland and promoting the U.S. as a business destination for Polish firms. In January 2019, the program American Investor Desk (AID) was launched as a platform for Polish companies to identify and discuss common interests and exchange information regarding their economic activities in the U.S.A.

AID surveyed 250 Polish firms on their plans related to the U.S. market entry and what kind of support they require. According to the survey, more than 70% of firms seek information and data as well as networking opportunities.

AID organized numerous seminars and meetings, which attracted 340 Polish firms interested in doing business in the U.S. Expertise and experience related to the U.S. market and business conditions and regulations was provided primarily by experts and business professionals from member companies such as: Century Link, Citi Handlowy, Nate Espino, EY, Google, Greenberg Traurig, Miller Canfield, Santander, TMF Group, UL International, and UPS.

The AID program is evolving, so in November an American Investor Club was created, where Polish firms can not only gain know-how and understanding of the U.S. market but also network with American firms and create their own community.





AMCHAM ECONOMIC RESEARCH

For the past 30 years, American business has significantly contributed to the growth of the Polish economy. It is important for AmCham to be able to deliver reliable information defining the economic effects of U.S. capital in the economy while communicating it to media and speaking with the Polish government and members of parliament. We are delighted to have dedicated expertise in data research as of 2019.

The main focus of our research is to quantify various aspects of Polish-U.S. economic relations, the majority-owned U.S. businesses in Poland, and their impact on the economy. We pay special attention to precise recognition of the capital ownership, type of business projects and the scope of investments in various sectors of the economy, as well as the effects of those businesses on the Polish labor market, innovation improvement, and technology development.

We collect data, analyze them and provide information about the value of assets, funds, and employment of US-owned entities operating on the Polish market. We also take into account the scale of the business in terms of the companies' market share. In the radar of our research are also Polish-American commercial relations, as such being the noticeable and direct result of business operations of US firms in Poland.

AmCham also serves as a data resource for other business organizations and research units with whom we are eager to find synergies in cooperation. We count on our members for their cooperation when developing data pools, analysis and interpretations, as well as, when requesting their data.

ADVOCACY

INITIATIVES & POLICY PAPERS ISSUED IN 2019

AmCham provides a platform for discussion and debate on the legal environment in Poland and is very active in the legislative process. Our advocacy work includes cooperation with the public sector and other business organizations, monitoring and analyzing Polish and EU legislation, preparing position papers and policy statements, collaboration with member companies' government relations managers as well as participation in the law-making process.

Policy papers issued throughout the year covered the following topics:

1. Changes in social security contributions,
2. New Public Procurement Law,
3. Employment of non-EU citizens in Poland,
4. Changes to international tax rules,
5. Withholding tax,
6. Intellectual Property Rights protection at the Polish borders,
7. Simplification of administrative and regulatory procedures,
8. Digital Services Tax,
9. Sunday Trading Ban,
10. Changes in the Pharmaceutical Law,
11. Draft of the Pharmacist Profession Law,
12. National Policy for Rare Diseases,
13. Changes in the Construction Law.

Stay tuned for the **AmCham Advocacy Bulletin** or our website for more on our public policy actions. Our commitment is to provide our Members with the best advocacy possible to help manage their businesses in Poland.

GOVERNMENT AFFAIRS & POLICY NETWORK (GAP)

The Government Affairs & Policy Network (GAP) was established in 2012 by a group of dedicated experts responsible for government relations within member companies.

2019 included meetings with:

- **Paweł Pudłowski**, former Member of Parliament & Chairman of the Parliamentary Committee of Digital Affairs, Innovation and New Technologies
- **Leszek Skiba**, Undersecretary of State, Ministry of Finance
- **Maciej Żukowski**, Director of Tax Department, Ministry of Finance
- **Tadeusz Kościński**, former Undersecretary of State, Ministry of Entrepreneurship and Technology, current Minister of Finance

MEDIA RELATIONS

In 2019, we have continued to increase AmCham's presence in both traditional and social media. We had 200 mentions in traditional press, radio, and TV, most frequently in the *Rzeczpospolita* Daily. In digital media we had 2500 mentions.

AmCham's PR efforts focused on promoting the following initiatives:

- Monthly Meetings in which we host distinguished guests and contributed to enhancing the business - government dialogue in Poland.
- *AmCham Diner*: European Economic Congress in Katowice, the Economic Forum in Krynica, and Kongres 590 in Rzeszów.

In 2019, AmCham continued its hosting of **TVN24/TVN24 BiS** live studios at the *AmCham Diners* in Katowice and Krynica, our cooperation with TVN extended to our 4th of July Picnic, where TVN was an official sponsor and media patron. The AmCham 4th of July Picnic was covered on TVN's "Co Za Tydzień".

In 2019, AmCham intensified its presence and expanded its reach on social media. AmCham's social media are now frequently used to post news and events from our members.

We have 1561 followers on our AmCham Facebook page, which means that we had an increase in followers of 41% in 2019, we also received 1455-page likes which is 44% increase from last year.

Our most popular post referred to our 4th of July Independence Day celebration in Warsaw, which had 2.7 thousand views.

Our LinkedIn gained 805 more followers compared to last year and we have 1,579 followers on Twitter.

Follow us, if you have not yet to keep up with AmCham events and initiatives from which you and your company can benefit!



REGIONS

KRAKÓW & KATOWICE

AmCham Kraków & Katowice is the branch office representing Southern Poland and Upper Silesia, established in 1995.

Jacek Drabik, GM of Motorola Solutions is the AmCham Kraków & Katowice Director.

Mateusz Jurczyk, is the AmCham Kraków & Katowice Branch Manager.

2019 AmCham Kraków & Katowice events included:

Six Business Breakfasts:

1. "Criminal Liability of Companies" and "New Mandatory Disclosure Rules," in partnership with DLA Piper.
2. "How Can Workspace Boost Your Company's Culture," in partnership with Steelcase.
3. Member Brunch with Krakow Deputy-Mayors: Andrzej Kulig and Jerzy Muzyk.
4. "Business Ethics in the Modern World" in partnership with DLA Piper.
5. "Uber Business Platform of Mobility".
6. Interactive workshop on Employment of non-EU citizens, in partnership with Małopolska Provincial Office.



Jacek Drabik,
Motorola Solutions,
Director AmCham
Kraków & Katowice

Two Factory Tours:

1. APTIV: "Autonomous Cars for Everyone"
2. Woodward: "How an Aircraft Turbine Works"

Three - plus Three - Business Mixers:

1. APTIV: "Autonomous Cars for Everyone"
2. KLM 100th Birthday in Kraków with Air France / KLM.
3. St. Patrick's Day Celebration with VISTRA and the Irish-Polish Chamber of Commerce.
4. Thanksgiving Dinner & Mixer with Accent Business Training.
5. Christmas Celebration in Kraków in cooperation with GE Healthcare, Pegasystems, International Paper and Maxima Europe.
6. Christmas Celebration in Katowice in cooperation with City of Katowice and Katowice Special Economic Zone.



Mateusz Jurczyk
Branch Manager Kraków &
Katowice

Two AmCham Council Meetings hosted by U.S. Consul General with:

1. EY, Uber, IBM, Aptiv, KPMG, CISCO, and GE Healthcare.
2. International Paper, Honeywell, GE Healthcare, State Street and Pegasystems.

Other activities:

1. American Day in Katowice with the Katowice Chamber of Commerce and U.S. Consulate General.
2. Hoover Table Project & Gala with the U.S. Consulate General, City of Kraków
3. Welcome to the new U.S. Consul General, Patrick T. Slowinski.
4. 30 Under 30 workshop in Kraków with Accent Business Training, Pegasystems and Ronald McDonald Foundation.
5. Chairman's Table Kraków in partnership with HSBC.

REGIONS

6. Roundtable with Krakow Chamber of Commerce and Industry and City of Kraków on non-EU citizen employment issue.
7. Partnerships:
 - with Cracow University of Technology “Partnership for Innovation”.
 - with Leaders Island “LiGHT” conference
 - with Cracow University of Economics “15th International MBA Congress”
 - Non-EU Citizen Employment with Forum Instytucji.

WROCLAW

Since 2003, AmCham Wrocław has represented the interests of American and international businesses in Lower Silesia. **Monika Ciesielska-Mróz**, from PM Group, is the Director of AmCham Wrocław.



Monika Ciesielska-Mróz,
PM Group,
Director AmCham Wrocław

2019 AmCham Wrocław events included:

1. Workshop in partnership with ARAW, PM Group and MSL entitled “How to execute an investment process in Poland properly”.
2. Spring Business Mixer in partnership with KLM on the occasion of opening a new flight connection between Wrocław and Amsterdam.
3. Dinner with B. Bix Aliu (the U.S. Consul General in Krakow at that time).
4. Business Breakfast in partnership with AHK presenting the results from the IGCC survey “Poland in the opinion of foreign investors”.
5. Summer Business Mixer in partnership with Vistra.
6. International, Oktoberfest in Wrocław.
7. Autumn Business Mixer in partnership with KLM on the occasion of the KLM 100th Anniversary.
8. Meetings with AMAZON and BNY Mellon on the occasion of the DCM B. Bix Aliu visit to Wrocław.
9. Business Mixer with the Wrocław Agglomeration Development Agency and “Nowe Horyzonty” Association on the occasion of the American Film Festival 10th Anniversary.
10. On the invitation of ARAW and DAWG – sharing AmCham’s experience and expertise on supporting multinational projects at the early stages of their establishment in Poland. A workshop for the representatives of local communes (mayors and local authority representatives).
11. Business Breakfast entitled “Sustainability – a driver for development or a selling tool?” in Opole. A joint AmCham Wrocław and AmCham Krakow Meeting co-hosted with the OCRG (Opolskie Centre for Economy Development).
12. International Christmas Evening in Wrocław.

REGIONS

GDAŃSK

From 2013 AmCham Gdańsk represents American investors in the Pomeranian region. **Joanna Bojarska-Buchcic**, Managing Partner, HR Solutions Group is Director of AmCham Gdańsk.



Joanna Bojarska-Buchcic,
HR Solutions Group,
Director AmCham Gdańsk

2019 AmCham Gdańsk events included:

1. “Body and mental energy management of the employees” - a workshop for members of AmCham Gdańsk. The event was organized by AmCham. Partners: Human Power, HR Solutions Group, Torus.
2. “Automation everywhere” - business mixer organized by Biznes Polska.pl. AmCham was a Partner and co-organizer of the Baltic Sea Business Mixer and CEE-X Tech Awards Tour this year.
3. “Work Different in the digital world” – HR conference organized by AmCham, Aon Hewitt, Human Power and HR Solutions Group.
4. “Engineer’s future competences, Leadership 4.0” – business breakfast in AmCham prepared together with Flex, Nuvalu Polska and Concept Space. Engineer’s future competences implemented in Flex focused on new trends in manufacturing industry worldwide.
5. “Robotization as the future of business” - AmCham Gdańsk, KPMG and Amazon held a conference in Gdańsk devoted to “Robotization as the future of business”, with a focus on the methods that optimize business processes and build employee satisfaction through “digital labor” solutions.
6. “KLM` celebration of 100th Birthday” - AmCham Gdańsk celebrated the 100th birthday of KLM with a business mixer held at Gdańsk’s Hilton Hotel. Partners: Hilton Hotel and HR Solutions Group.
7. “High-Level Policy Brief” - business breakfast with AmCham members in the Pomerania region. Partner: Courtyard Hotel by Marriott in Gdynia. Dorota Dąbrowska - Winterscheid, AmCham Managing Director and Marta Pawlak, Head of Legal and Policy presented projects run by AmCham headquarters.
8. Christmas Mixer at the Sheraton Hotel in Sopot in a festive atmosphere and with a buffet from the Sheraton Restaurant and live music.



OUTREACH

VISA ADVISORY

It is with immense joy that we write about visas for the last time. As of November 11, 2019, the citizens of Poland can travel to the United States of America as part of the US Visa Waiver program, which includes ESTA requirements only. Finally, Poles can travel more freely for work or pleasure to discover the wonders and opportunities that the U.S. holds. This will have an impact on the travel industry directly, but on the development of US-PL relations as a whole. Credit must be given to Ambassador Georgette Mosbacher who promised to find a solution to this issue and it only took her one year to deliver on her promise!

CHARITY DRIVE

For the 24rd consecutive year, AmCham is holding its Christmas Charity Drive to help children from ten orphanages across the country and a single Mother's Shelter in Słomczyn. Our member companies donate products and provide Christmas presents for children in need, while individual members donate food, clothing, toys, and cosmetics.

This year AmCham is extremely grateful to **Amway** and **Procter & Gamble**, who donated large amounts of laundry detergent, toothpaste, and other personal care items all of which are extremely needed by the supported organizations. Among other large donors we would like to recognize **Mattel** and **Walt Disney**, who delivered toys and gadgets for the youngest. We would also like to thank **Unum**, who delivered personal gifts – sets of cosmetics for all kids from the Bochnia orphanage and **ABC Czepczyński**, who delivered books and stationery for the kids from the Rzeszów orphanage – just in time for St. Nicholas' Day. Special thanks go to the employees of **Fedex**, **Moneygram Poland**, **Dentons**, **TMF Poland** and **CH Robinson**, who delivered large quantities of food, clothes and toiletries for those in need. Finally, thanks go to **International Paper** for providing paper and coloring books for all the children and to **Sabre** and **Greenbrier Wagony Świdnica** for their financial donations.

The AmCham Foundation also donated the proceeds from its 4th of July raffle to the **Ronald McDonald's Foundation** to build the second Ronald McDonald's family House in Warsaw and to **Saving Kids with Cancer' Foundation**, which support over 2000 young patients annually who are treated in Poland's largest Pediatric, Bone Marrow Transplantation, Oncology and Hematology Clinic in Wrocław.

We are grateful to **X-Press Couriers** and **Sky Net Worldwide** for delivering our gifts to the kids all over Poland, and to **Universal Express** for letting us use their warehouse space and boxes for the AmCham Charity Drive.



ADMINISTRATION

AMCHAM OFFICE

AmCham office is located in Warsaw at the Spektrum Tower, Twarda 18 on the 16th floor.

WARSAW OFFICE STAFF

Dorota Dąbrowska - Winterscheid	Managing Director
Marzena Drela	Deputy Director
Marta Pawlak	Legal Counsel
Barbara Pocialik	Membership & Committee Manager
Anita Kowalska	Events & Media Manager
Justyna Sekuła	Office Manager
Robert Kruszyna	Event & Admin Coordinator
Tomasz Ćwiok	Editor-in-Chief, American Investor
Mateusz Jurczyk	AmCham Kraków & Katowice (joined in 2019)
Ewa Mróz	American Investor Desk (joined in 2019)
Eliza Przeździecka	Head of Economic Research (joined in 2019)
Karol Witaszek	Legal & Public Policy Assistant (joined in 2019)

MEMBERSHIP

In the year 2019, AmCham gained 44 corporate and 5 individual members and lost 31 corporate and 10 individual members, with a final total of 367 members. We continue our efforts to engage companies to realize the benefits of the AmCham network.

FINANCIALS

Forecast 2019 year-end income: 5,330,000 PLN. Forecast year-end expense: 4,970,000 PLN.

EVENT BANK

In January 2019, we launched the EventBank platform, a dedicated software for managing AmCham events and our database. EventBank allows AmCham to inform each of our members individually about the upcoming events and send other personalized information. According to EventBank, in 2019 we organized 111 events, attended by 3,457 people. We sent 350 campaigns (186,000 emails), that reached 7,384 individuals in 2,036 organizations, including 3,492 individuals in 370 AmCham Member companies. For our members EventBank is a great tool to manage AmCham invitations and membership issues. You can download the App and connect events to your calendar.



LOOKING FORWARD

The year 2020 will mark the 30th anniversary year of AmCham Poland. Both Poland and the chamber are in a much different place than we were 30 years ago. We are accustomed to change, but now uncertainty is back on the table. There are moving parts around the world and it remains to be seen how global events will effect Poland and this economy.

At AmCham, we are embracing change with our use of digital platforms and our launch of the *American Investor Desk* and *American Investor Club*. The U.S. market will continually be an interesting destination for Polish goods, services and investment and, without compromising AmCham's mandate, we want to add value to the process that is taking place. The AID project puts us and our members in direct contact with the impressive and dynamic Polish business community that wants to grow. Many AmCham members are already taking advantage of developing this opportunity.

While the political scene of Poland remains largely stable, the result of the 2020 U.S. Presidential election will determine to what extent our geo-political ties will continue to encourage the strong U.S.-Polish business relationship. Projects such as the Three Seas Initiative carry much potential, so we will continue to support Three Seas and to seek opportunities for business there.

AmCham Poland will continue to use our platform for networking, building relationships, and advocating for a better and more successful Poland.

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